



NH Monthly Indicators

March 2017

We can comfortably consider the first quarter to have been a good start for residential real estate in 2017. There was certainly plenty to worry over when the year began. Aside from new national leadership in Washington, DC, and the policy shifts that can occur during such transitions, there was also the matter of continuous low housing supply, steadily rising mortgage rates and ever-increasing home prices. Nevertheless, sales have held their own in year-over-year comparisons and should improve during the busiest months of the real estate sales cycle.

New Listings were down 13.3 percent for single family homes and 5.4 percent for condo properties. Pending Sales increased 8.8 percent for single family homes and 22.2 percent for condo properties.

The Median Sales Price was up 4.2 percent to \$244,900 for single family homes and 15.5 percent to \$190,000 for condo properties. Months Supply of Inventory decreased 35.3 percent for single family units and 31.7 percent for condo units.

The U.S. economy has improved for several quarters in a row, which has helped wage growth and retail consumption increase in year-over-year comparisons. Couple that with an unemployment rate that has been holding steady or dropping both nationally and in many localities, and consumer confidence is on the rise. As the economy improves, home sales tend to go up. It isn't much more complex than that right now. Rising mortgage rates could slow growth eventually, but rate increases should be thought of as little more than a byproduct of a stronger economy and stronger demand.

Monthly Snapshot

- 0.4%

+ 4.2%

+ 3.4%

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,087	1,083	- 0.4%	2,844	2,747	- 3.4%
Median Sales Price		\$235,100	\$244,900	+ 4.2%	\$232,000	\$245,000	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$290.9	\$300.7	+ 3.4%	\$759.7	\$788.3	+ 3.8%
Days on Market		105	90	- 14.3%	102	91	- 10.8%
Pending Sales		1,639	1,783	+ 8.8%	3,776	3,873	+ 2.6%
Months Supply		5.1	3.3	- 35.3%	--	--	--
New Listings		2,470	2,142	- 13.3%	5,289	4,621	- 12.6%
Homes for Sale		7,226	4,902	- 32.2%	--	--	--
Pct. of List Price Received		97.1%	97.5%	+ 0.4%	96.7%	97.3%	+ 0.6%
Affordability Index		167	153	- 8.4%	169	153	- 9.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



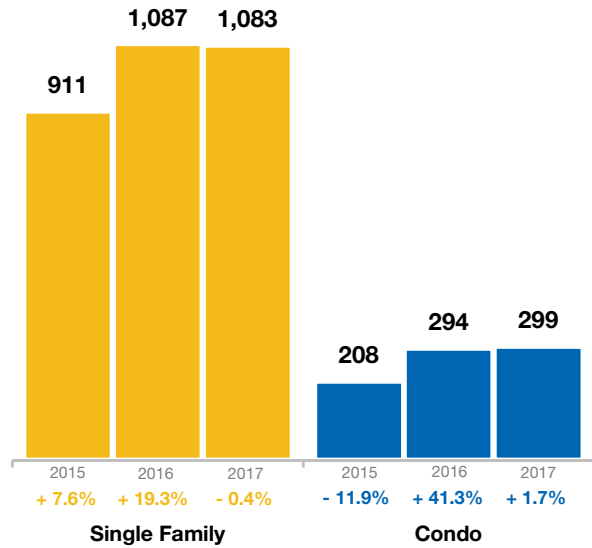
Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		294	299	+ 1.7%	738	848	+ 14.9%
Median Sales Price		\$164,450	\$190,000	+ 15.5%	\$166,250	\$181,500	+ 9.2%
\$ Volume of Closed Sales (in millions)		\$57.8	\$72.3	+ 25.1%	\$144.6	\$193.6	+ 33.9%
Days on Market		88	83	- 5.7%	87	81	- 6.9%
Pending Sales		406	496	+ 22.2%	976	1,083	+ 11.0%
Months Supply		4.1	2.8	- 31.7%	--	--	--
New Listings		595	563	- 5.4%	1,348	1,250	- 7.3%
Homes for Sale		1,484	1,084	- 27.0%	--	--	--
Pct. of List Price Received		97.5%	98.2%	+ 0.7%	97.0%	97.9%	+ 0.9%
Affordability Index		238	198	- 16.8%	236	207	- 12.3%

NH Closed Sales

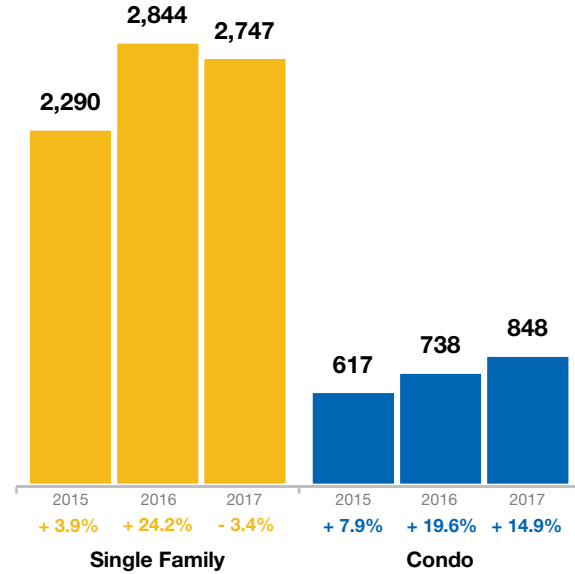
A count of the actual sales that closed in a given month.



March

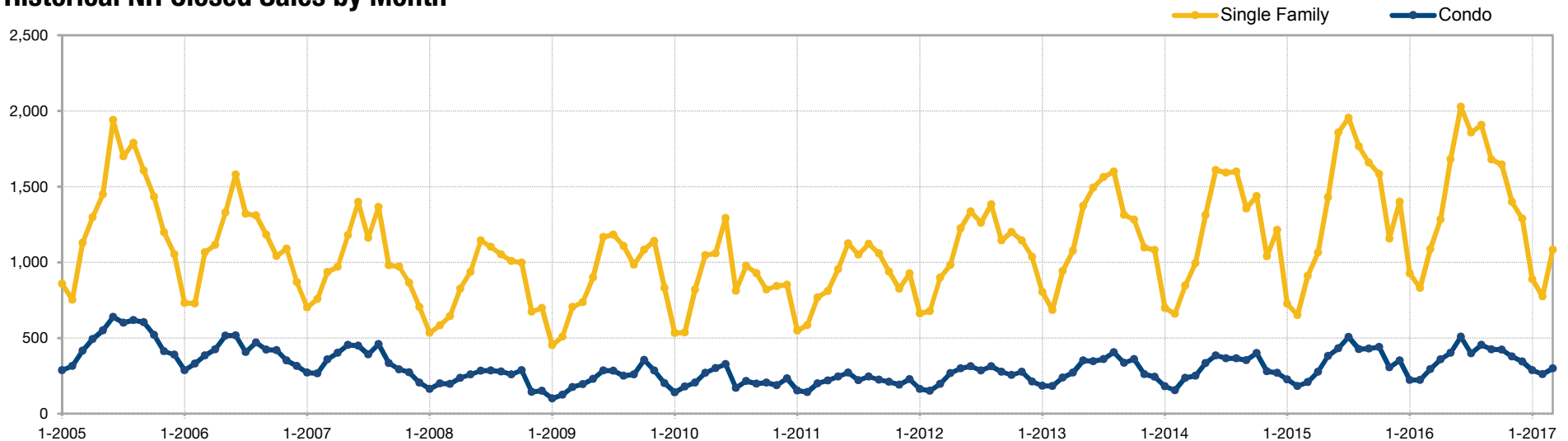


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	1,284	+20.7%	358	+29.2%
May-2016	1,681	+17.5%	402	+5.5%
Jun-2016	2,027	+9.2%	509	+17.8%
Jul-2016	1,857	-5.0%	398	-21.5%
Aug-2016	1,908	+8.0%	454	+6.6%
Sep-2016	1,680	+1.3%	424	-1.4%
Oct-2016	1,646	+4.0%	423	-4.1%
Nov-2016	1,398	+20.9%	377	+22.8%
Dec-2016	1,289	-7.9%	345	-1.7%
Jan-2017	889	-4.0%	288	+29.7%
Feb-2017	775	-6.7%	261	+17.6%
Mar-2017	1,083	-0.4%	299	+1.7%
12-Month Avg	1,460	+4.8%	378	+5.8%

Historical NH Closed Sales by Month



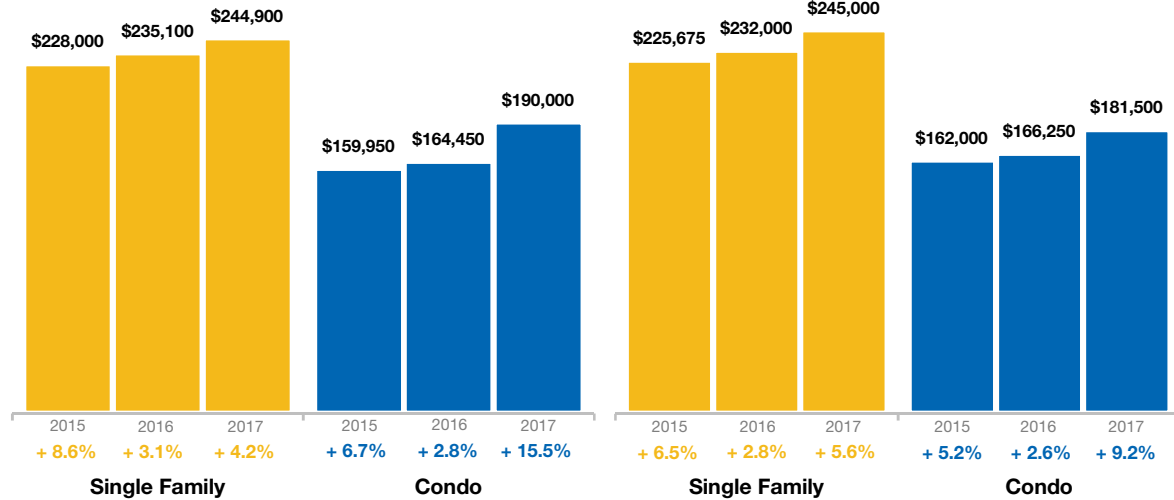
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March

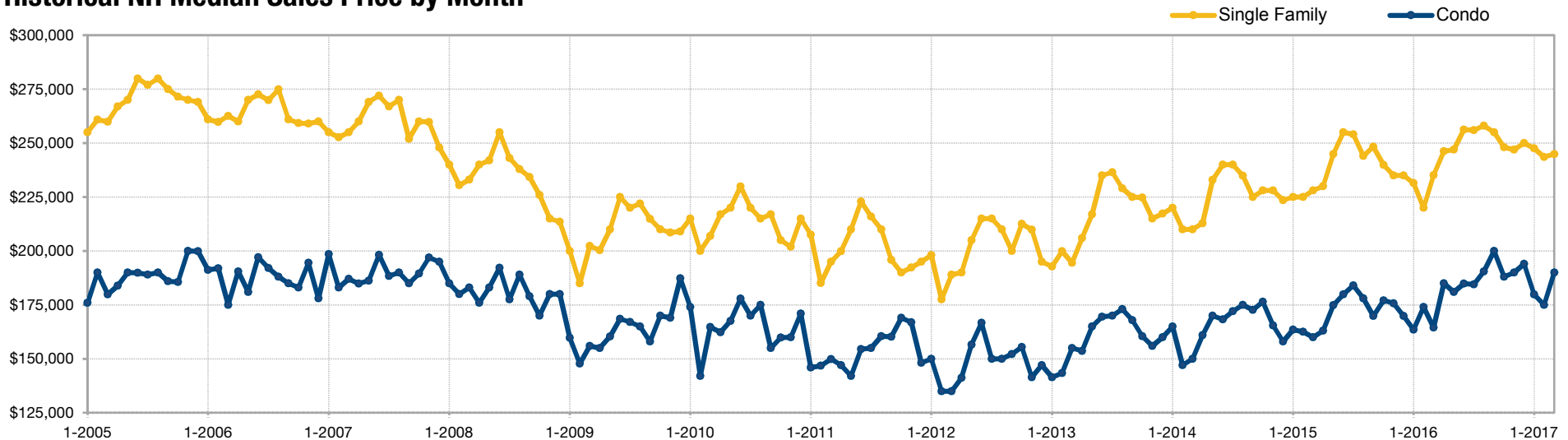
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	\$246,250	+7.1%	\$185,000	+13.5%
May-2016	\$246,900	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,200	+0.5%	\$184,900	+2.8%
Jul-2016	\$256,000	+0.8%	\$184,500	+0.3%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,900	+10.0%
Feb-2017	\$243,500	+10.7%	\$175,000	+0.6%
Mar-2017	\$244,900	+4.2%	\$190,000	+15.5%
12-Month Avg*	\$250,000	+3.3%	\$187,200	+7.0%

* Median Sales Price for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

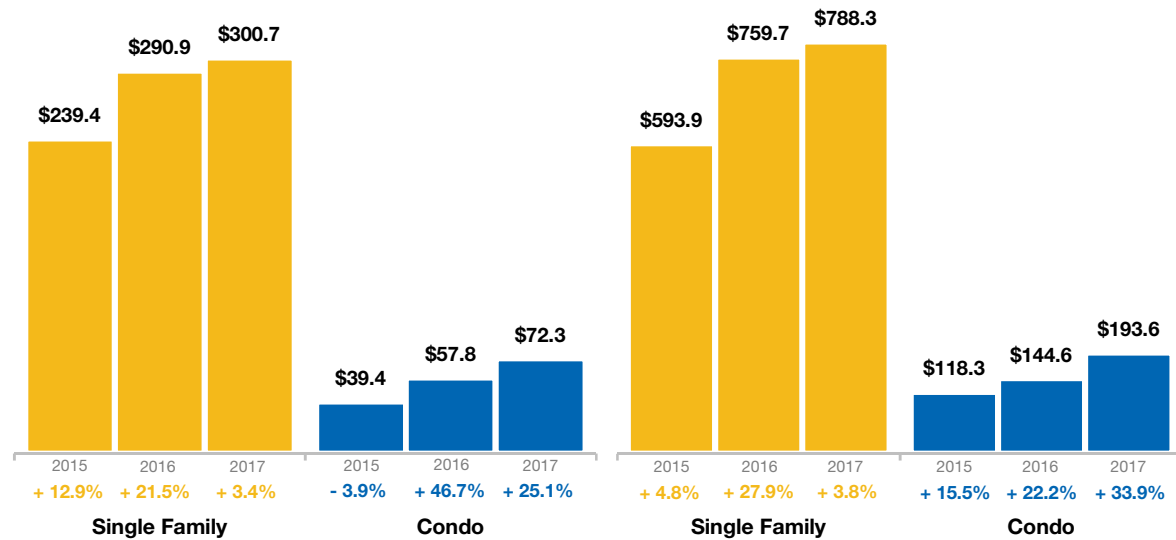


NH \$ Volume of Closed Sales

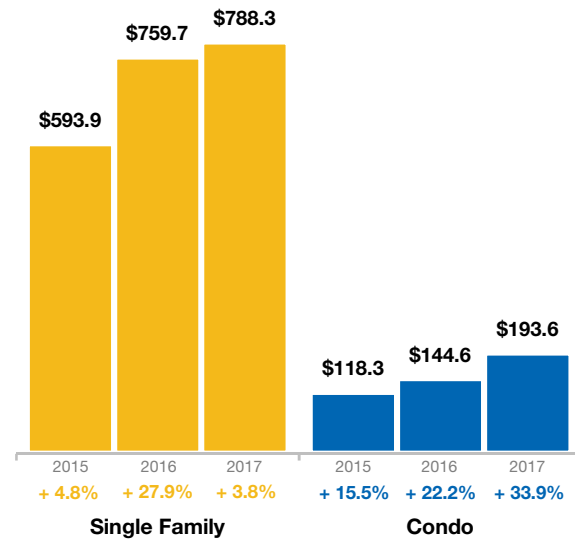
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



March



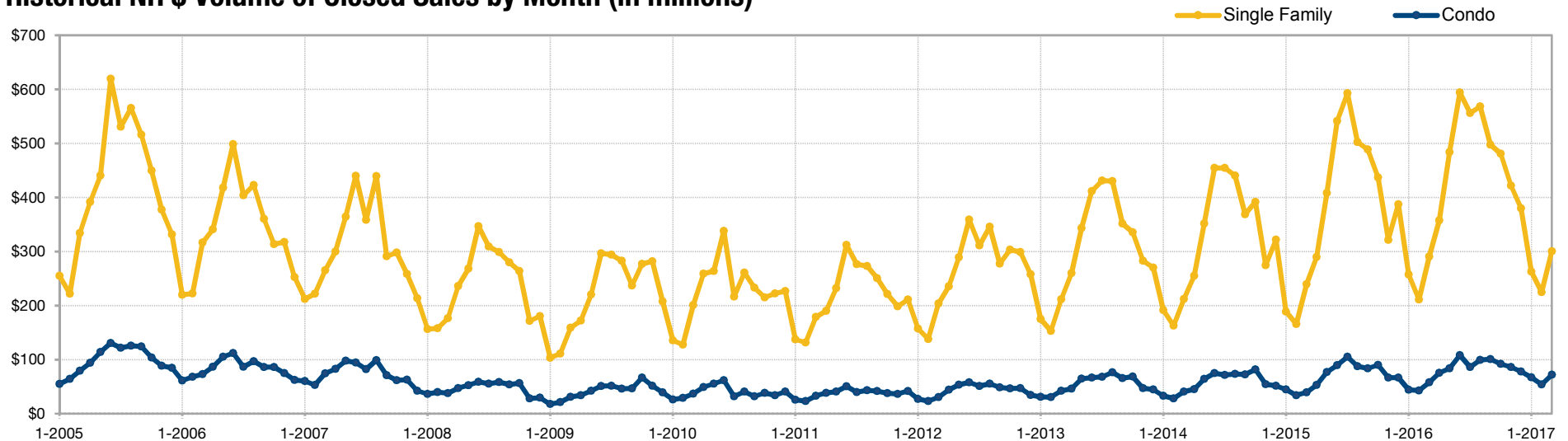
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	\$357.8	+23.5%	\$75.6	+42.9%
May-2016	\$483.8	+18.5%	\$83.9	+8.8%
Jun-2016	\$594.1	+9.7%	\$108.3	+20.7%
Jul-2016	\$555.9	-6.2%	\$86.1	-18.4%
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.6	+1.8%	\$100.7	+20.2%
Oct-2016	\$480.9	+10.0%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.3	+29.0%
Dec-2016	\$380.1	-1.9%	\$78.1	+16.9%
Jan-2017	\$262.9	+2.1%	\$67.2	+52.0%
Feb-2017	\$224.7	+6.3%	\$54.0	+26.5%
Mar-2017	\$300.7	+3.4%	\$72.3	+25.1%
12-Month Avg*	\$427.4	+8.5%	\$83.7	+16.1%

* \$ Volume of Closed Sales (in millions) for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

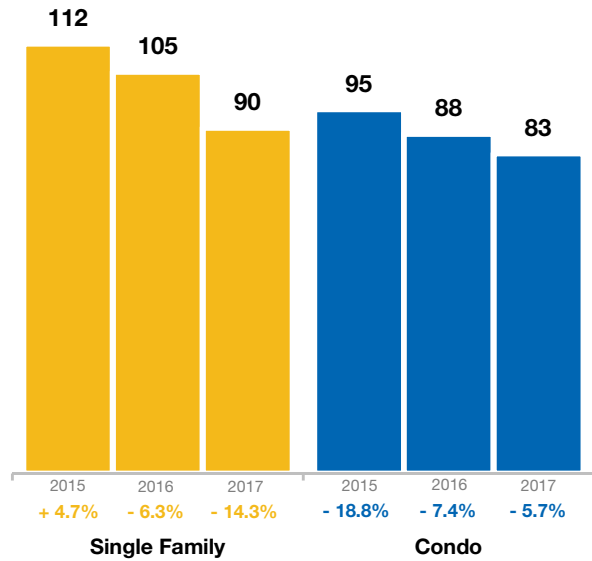


NH Days on Market

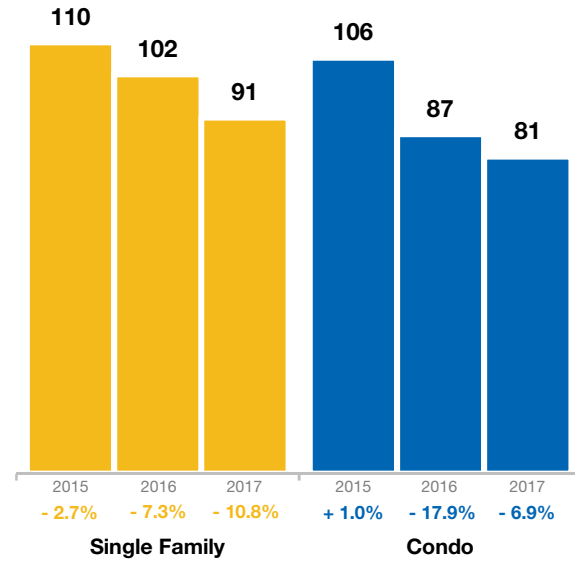
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



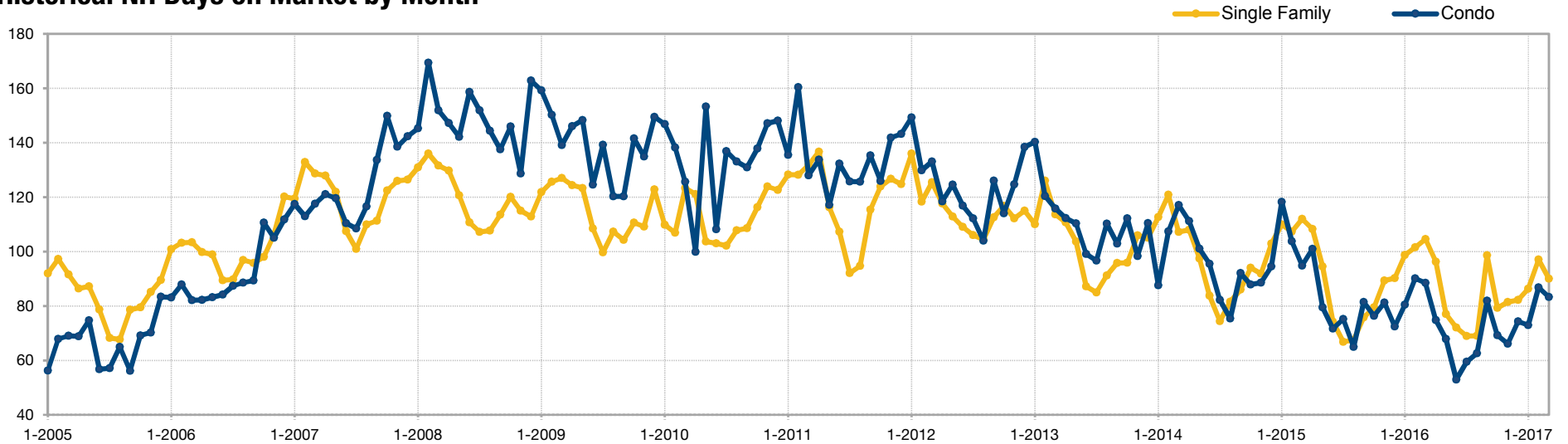
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	86	-13.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	83	-5.7%
12-Month Avg*	81	-3.5%	70	-11.5%

* Days on Market for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

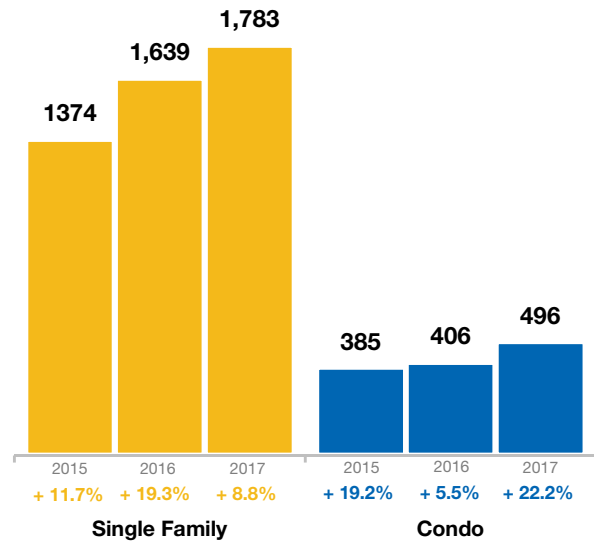


NH Pending Sales

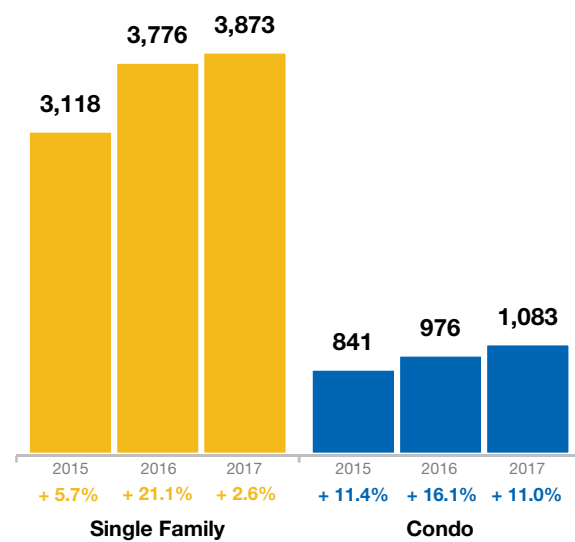
A count of the properties on which offers have been accepted in a given month.



March

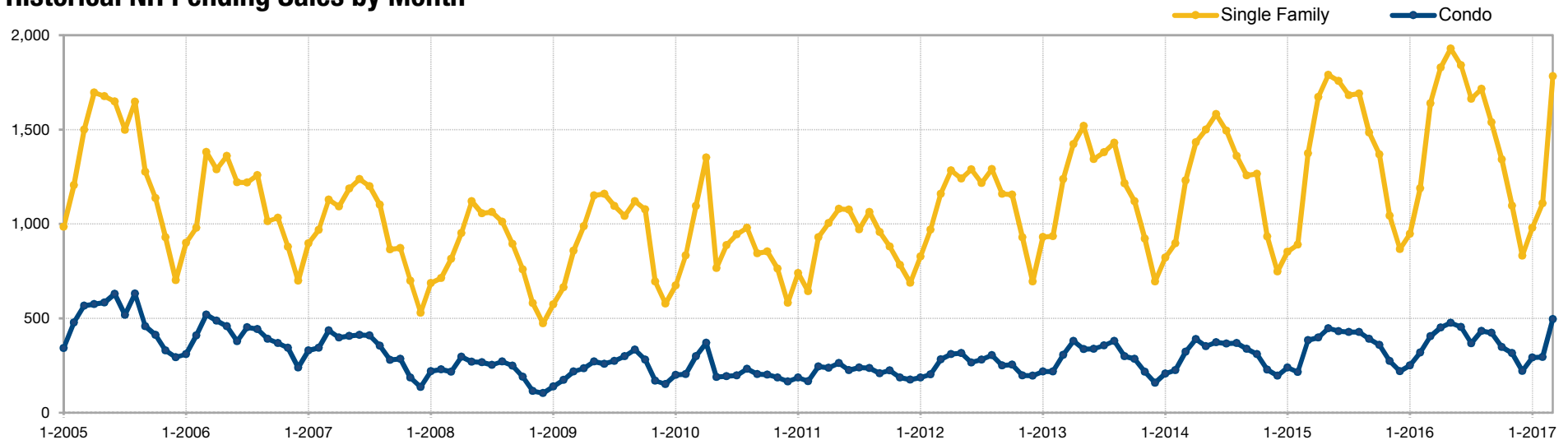


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	1,828	+9.3%	452	+13.6%
May-2016	1,929	+7.8%	477	+6.7%
Jun-2016	1,841	+4.7%	454	+5.1%
Jul-2016	1,663	-1.1%	368	-13.8%
Aug-2016	1,716	+1.5%	433	+1.2%
Sep-2016	1,538	+3.6%	423	+8.2%
Oct-2016	1,342	-1.9%	348	-3.1%
Nov-2016	1,097	+5.1%	316	+15.3%
Dec-2016	832	-4.0%	222	+0.9%
Jan-2017	980	+3.4%	292	+16.3%
Feb-2017	1,110	-6.6%	295	-7.5%
Mar-2017	1,783	+8.8%	496	+22.2%
12-Month Avg	1,472	+3.1%	381	+5.1%

Historical NH Pending Sales by Month

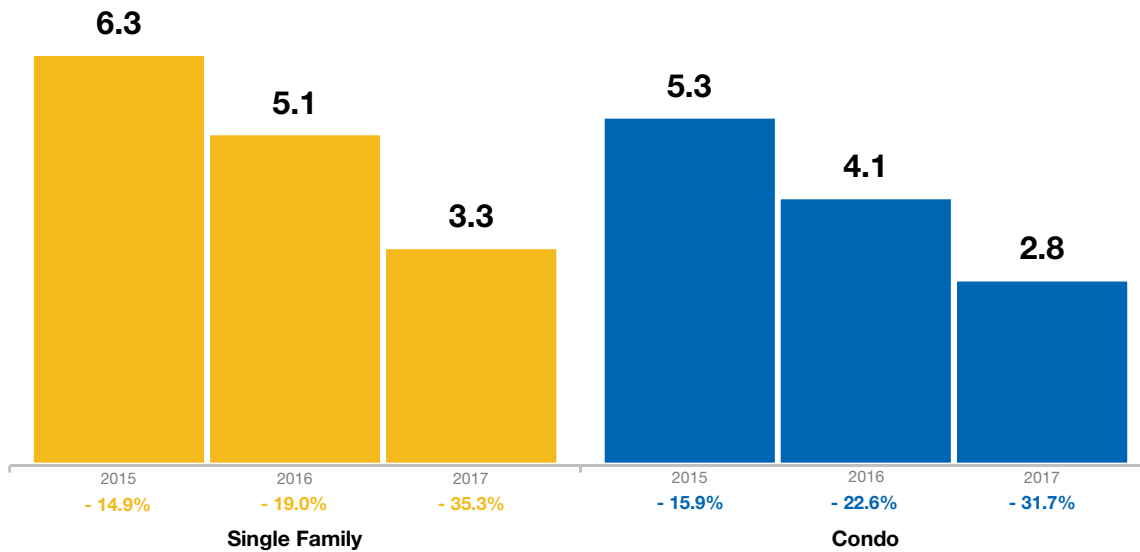


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



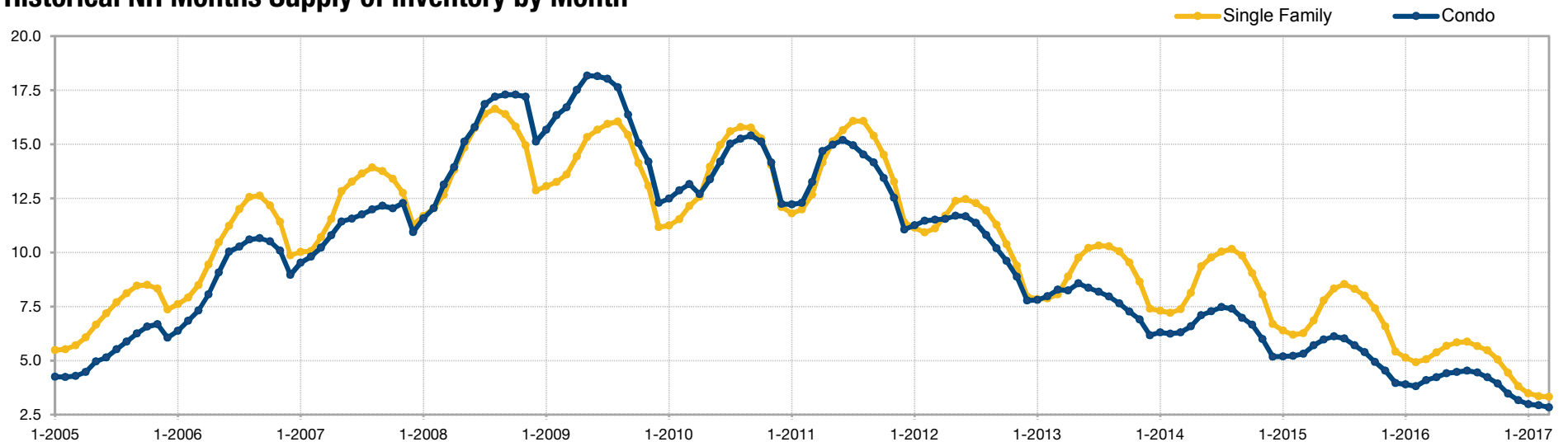
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.9	-30.6%	4.5	-25.0%
Aug-2016	5.7	-31.3%	4.4	-22.8%
Sep-2016	5.5	-31.3%	4.2	-22.2%
Oct-2016	5.1	-31.1%	3.9	-20.4%
Nov-2016	4.4	-33.3%	3.5	-22.2%
Dec-2016	3.8	-29.6%	3.2	-20.0%
Jan-2017	3.5	-31.4%	3.0	-23.1%
Feb-2017	3.4	-30.6%	2.9	-23.7%
Mar-2017	3.3	-35.3%	2.8	-31.7%
12-Month Avg*	4.8	-30.3%	3.8	-24.1%

* Months Supply for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

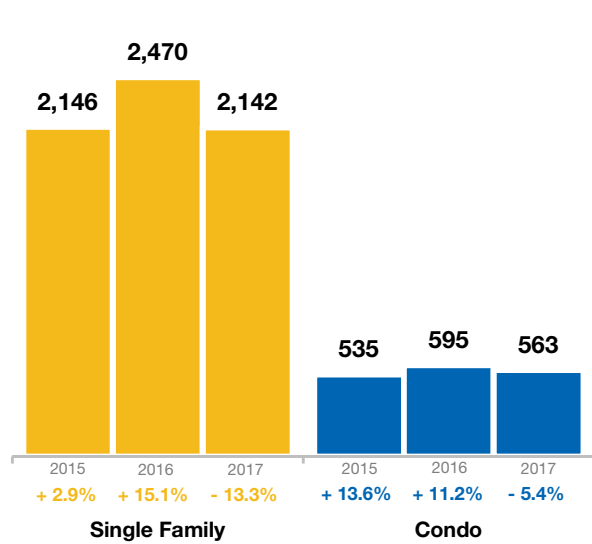


NH New Listings

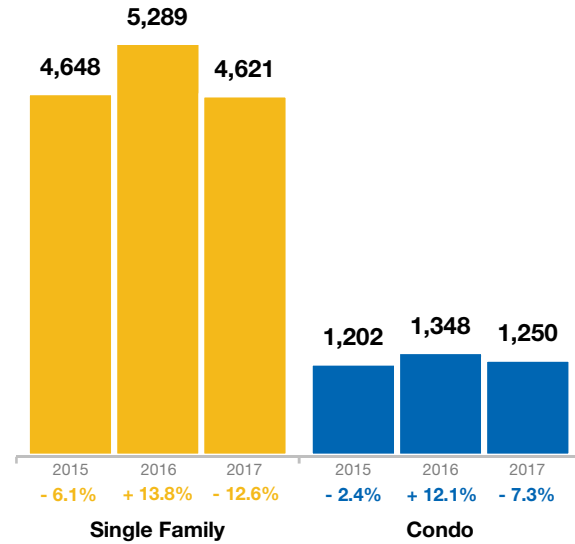
A count of the properties that have been newly listed on the market in a given month.



March

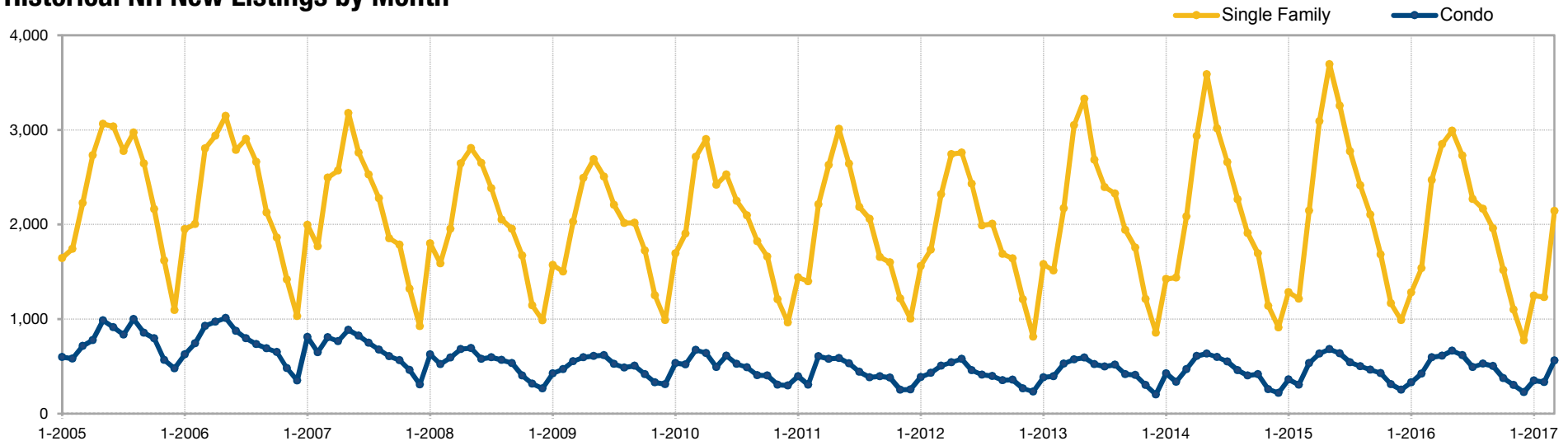


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	2,850	-7.8%	612	-3.8%
May-2016	2,992	-19.0%	666	-2.3%
Jun-2016	2,729	-16.2%	617	-3.4%
Jul-2016	2,270	-18.2%	492	-9.6%
Aug-2016	2,167	-10.2%	529	+5.6%
Sep-2016	1,959	-6.9%	504	+8.2%
Oct-2016	1,519	-9.7%	376	-12.6%
Nov-2016	1,100	-5.7%	302	-2.9%
Dec-2016	774	-21.7%	227	-10.3%
Jan-2017	1,248	-2.7%	352	+6.7%
Feb-2017	1,231	-19.9%	335	-20.8%
Mar-2017	2,142	-13.3%	563	-5.4%
12-Month Avg	2,205	-13.1%	484	-4.0%

Historical NH New Listings by Month

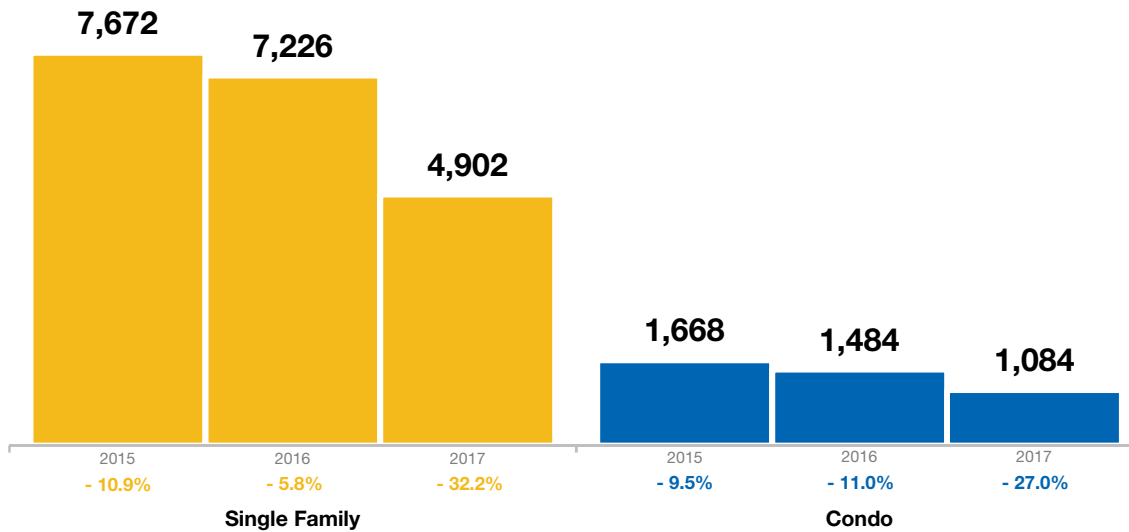


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

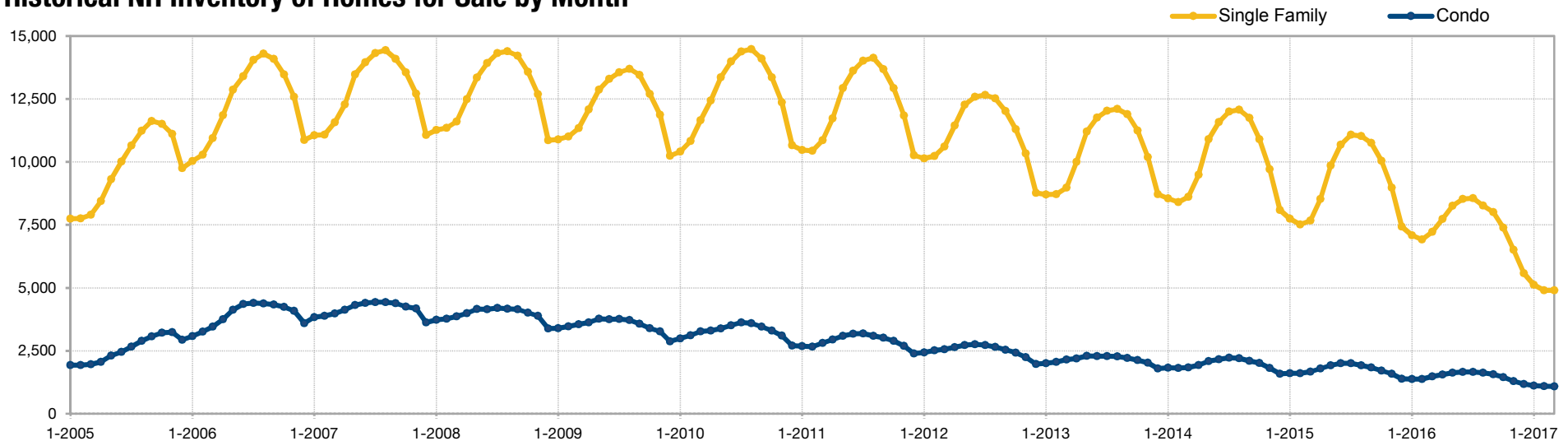


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	7,738	-9.3%	1,554	-13.4%
May-2016	8,258	-16.3%	1,633	-15.2%
Jun-2016	8,528	-20.2%	1,664	-16.9%
Jul-2016	8,560	-22.7%	1,661	-17.0%
Aug-2016	8,272	-25.0%	1,631	-15.2%
Sep-2016	8,006	-25.6%	1,564	-15.1%
Oct-2016	7,385	-26.5%	1,454	-14.9%
Nov-2016	6,514	-27.5%	1,293	-18.3%
Dec-2016	5,582	-24.9%	1,178	-15.4%
Jan-2017	5,118	-27.8%	1,121	-18.4%
Feb-2017	4,900	-29.2%	1,100	-20.2%
Mar-2017	4,902	-32.2%	1,084	-27.0%
12-Month Avg	6,980	-23.6%	1,411	-17.0%

Historical NH Inventory of Homes for Sale by Month



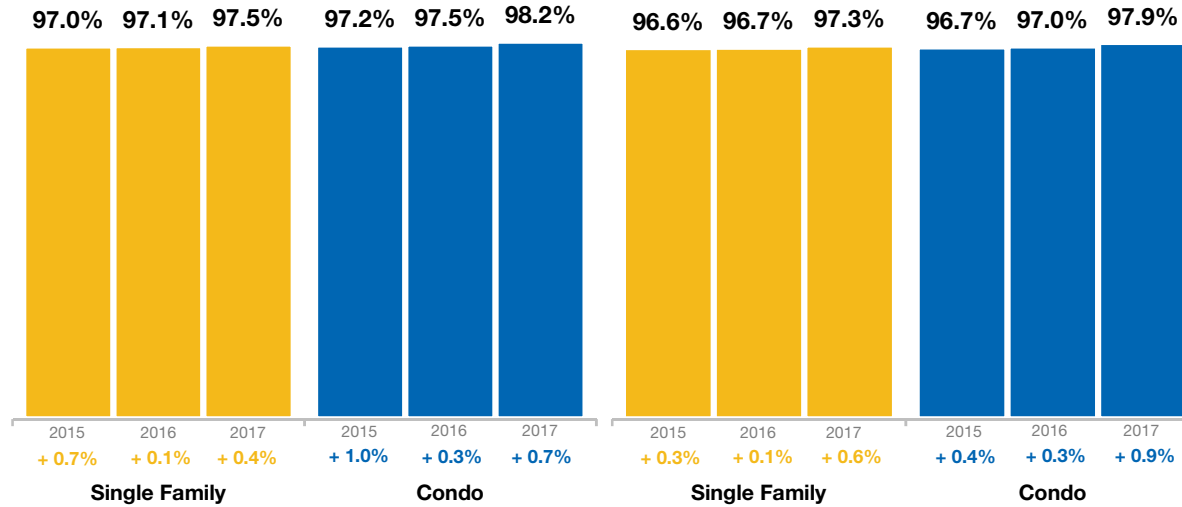
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

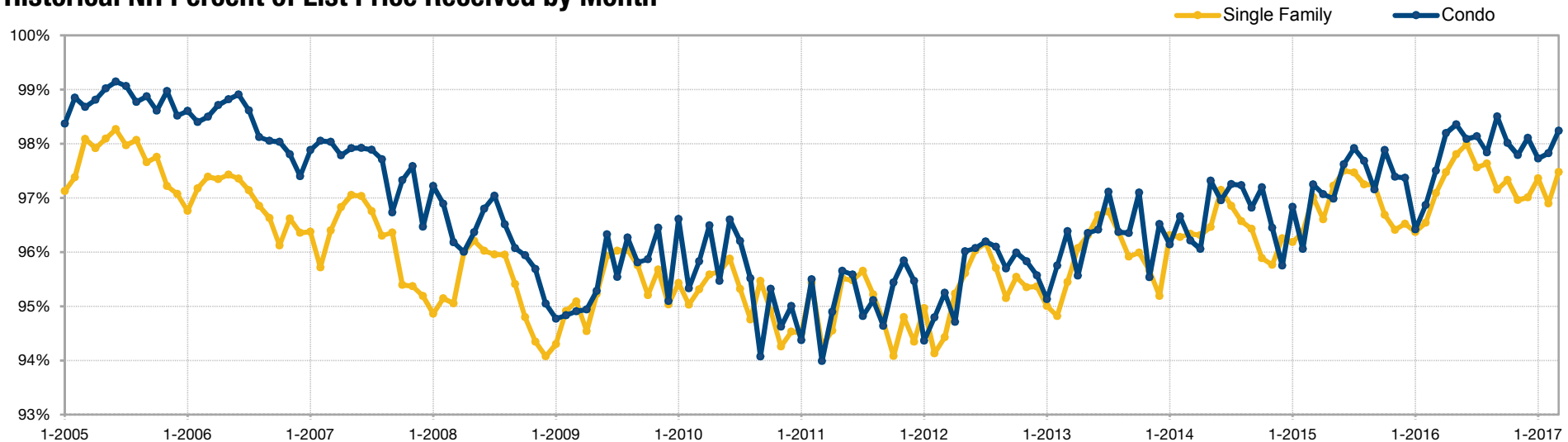
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.1%	+0.2%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.4%	+1.0%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
12-Month Avg*	97.4%	+0.5%	98.1%	+0.7%

* Pct. of List Price Received for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



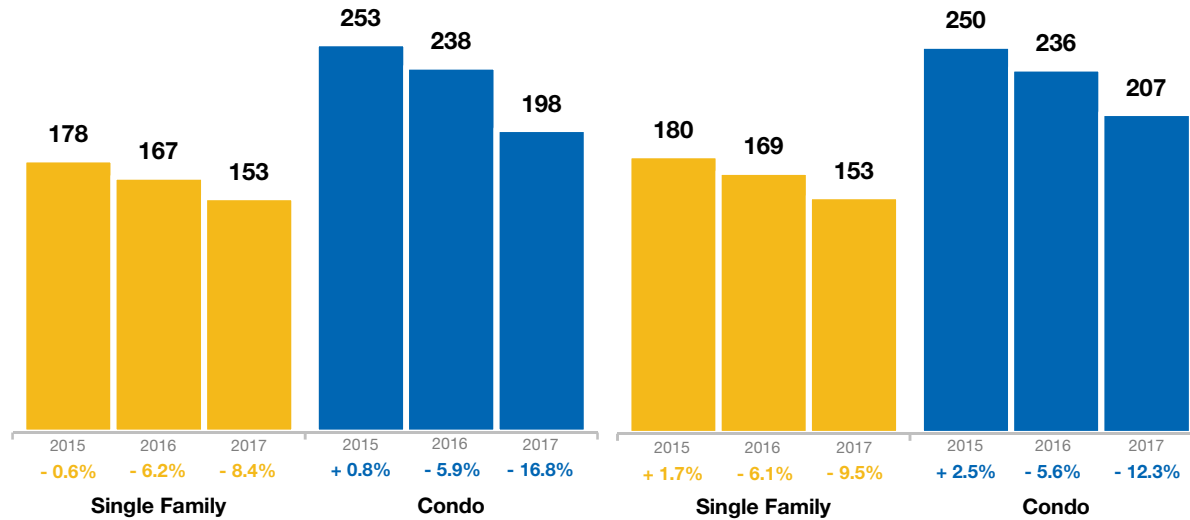
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

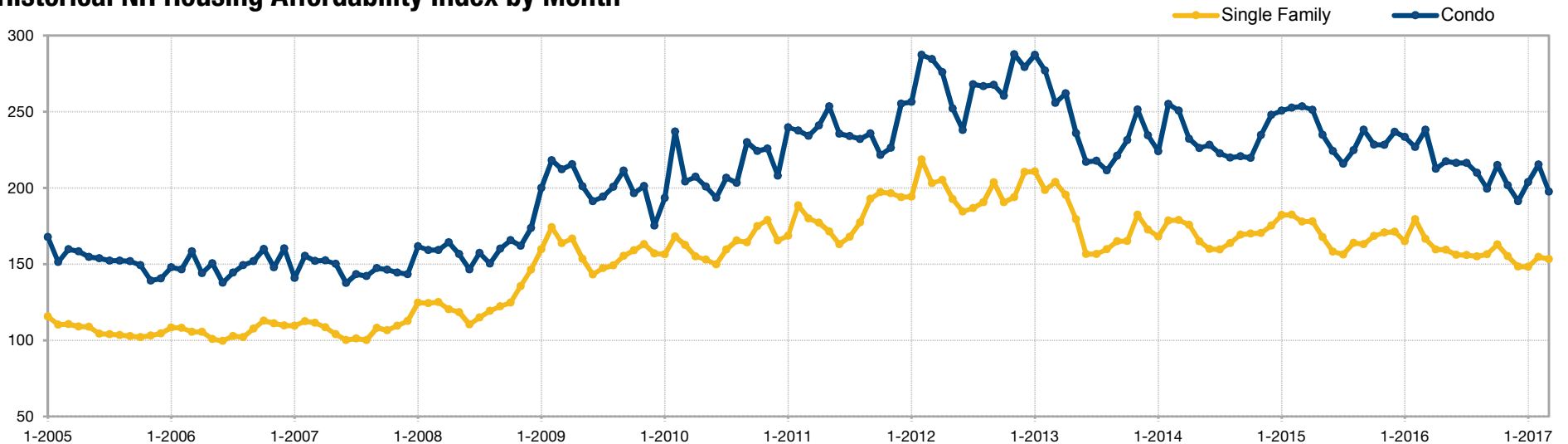
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	156	0.0%	216	0.0%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	155	-13.4%	215	-5.3%
Mar-2017	153	-8.4%	198	-16.8%
12-Month Avg*	155	-8.6%	167	-14.6%

* Affordability Index for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,476	1,463	- 0.9%	3,790	3,792	+ 0.1%
Median Sales Price		\$215,000	\$227,250	+ 5.7%	\$210,000	\$225,000	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$353.8	\$377.6	+ 6.7%	\$915.1	\$993.7	+ 8.6%
Days on Market		101	88	- 12.9%	98	88	- 10.2%
Pending Sales		2,136	2,367	+ 10.8%	5,002	5,183	+ 3.6%
Months Supply		4.8	3.2	- 33.3%	--	--	--
New Listings		3,168	2,788	- 12.0%	6,897	6,088	- 11.7%
Homes for Sale		9,017	6,181	- 31.5%	--	--	--
Pct. of List Price Received		96.8%	97.3%	+ 0.5%	96.5%	97.2%	+ 0.7%
Affordability Index		182	165	- 9.3%	187	167	- 10.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
Belknap	72	79	+ 9.7%	\$186,250	\$205,000	+ 10.1%	\$19.9	\$19.0	- 4.5%	109	107	- 1.8%	93	96	+ 3.2%
Belknap Year-to-Date	180	184	+ 2.2%	\$191,375	\$199,500	+ 4.2%	\$51.4	\$54.4	+ 5.8%	114	112	- 1.8%	228	230	+ 0.9%
Carroll	58	71	+ 22.4%	\$228,000	\$220,000	- 3.5%	\$19.1	\$22.5	+ 17.8%	166	146	- 12.0%	90	104	+ 15.6%
Carroll Year-to-Date	175	178	+ 1.7%	\$212,500	\$199,950	- 5.9%	\$50.7	\$52.8	+ 4.1%	162	145	- 10.5%	215	237	+ 10.2%
Cheshire	53	58	+ 9.4%	\$159,000	\$170,950	+ 7.5%	\$9.8	\$9.8	0.0%	170	98	- 42.4%	87	77	- 11.5%
Cheshire Year-to-Date	147	155	+ 5.4%	\$160,000	\$171,900	+ 7.4%	\$26.8	\$28.2	+ 5.2%	144	111	- 22.9%	194	200	+ 3.1%
Coos	29	33	+ 13.8%	\$79,000	\$61,000	- 22.8%	\$2.6	\$3.8	+ 46.2%	167	186	+ 11.4%	37	37	0.0%
Coos Year-to-Date	82	82	0.0%	\$79,500	\$95,000	+ 19.5%	\$7.7	\$10.0	+ 29.9%	158	177	+ 12.0%	102	96	- 5.9%
Grafton	50	71	+ 42.0%	\$177,000	\$190,000	+ 7.3%	\$10.5	\$17.8	+ 69.5%	141	125	- 11.3%	96	111	+ 15.6%
Grafton Year-to-Date	163	181	+ 11.0%	\$170,000	\$190,000	+ 11.8%	\$36.7	\$43.5	+ 18.5%	132	112	- 15.2%	223	256	+ 14.8%
Hillsborough	329	274	- 16.7%	\$240,000	\$276,000	+ 15.0%	\$87.7	\$79.6	- 9.2%	84	71	- 15.5%	447	507	+ 13.4%
Hillsborough Year-to-Date	773	706	- 8.7%	\$243,000	\$270,000	+ 11.1%	\$207.3	\$206.8	- 0.2%	76	68	- 10.5%	1,033	1,048	+ 1.5%
Merrimack	125	130	+ 4.0%	\$212,275	\$223,000	+ 5.1%	\$29.1	\$30.1	+ 3.4%	106	89	- 16.0%	176	213	+ 21.0%
Merrimack Year-to-Date	292	332	+ 13.7%	\$210,000	\$228,000	+ 8.6%	\$67.0	\$81.1	+ 21.0%	98	86	- 12.2%	401	455	+ 13.5%
Rockingham	249	227	- 8.8%	\$306,551	\$324,400	+ 5.8%	\$87.1	\$87.7	+ 0.7%	83	74	- 10.8%	389	381	- 2.1%
Rockingham Year-to-Date	673	577	- 14.3%	\$300,000	\$330,000	+ 10.0%	\$232.8	\$233.0	+ 0.1%	83	75	- 9.6%	908	837	- 7.8%
Strafford	98	103	+ 5.1%	\$192,400	\$220,000	+ 14.3%	\$21.4	\$24.9	+ 16.4%	107	57	- 46.7%	163	197	+ 20.9%
Strafford Year-to-Date	272	261	- 4.0%	\$200,000	\$220,000	+ 10.0%	\$60.4	\$63.0	+ 4.3%	110	73	- 33.6%	344	380	+ 10.5%
Sullivan	24	37	+ 54.2%	\$122,500	\$126,100	+ 2.9%	\$3.7	\$5.4	+ 45.9%	144	114	- 20.8%	61	60	- 1.6%
Sullivan Year-to-Date	87	91	+ 4.6%	\$137,000	\$147,000	+ 7.3%	\$18.9	\$15.4	- 18.5%	136	140	+ 2.9%	128	134	+ 4.7%
Entire State	1,087	1,083	- 0.4%	\$235,100	\$244,900	+ 4.2%	\$290.9	\$300.7	+ 3.4%	105	90	- 14.3%	1,639	1,783	+ 8.8%
Entire State Year-to-Date	2,844	2,747	- 3.4%	\$232,000	\$245,000	+ 5.6%	\$759.7	\$788.3	+ 3.8%	102	91	- 10.8%	3,776	3,873	+ 2.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
Belknap	23	14	- 39.1%	\$140,000	\$164,250	+ 17.3%	\$4.9	\$2.3	- 53.1%	124	125	+ 0.8%	30	40	+ 33.3%
Belknap Year-to-Date	51	44	- 13.7%	\$135,000	\$173,950	+ 28.9%	\$9.3	\$9.6	+ 3.2%	121	125	+ 3.3%	63	64	+ 1.6%
Carroll	22	12	- 45.5%	\$170,000	\$132,000	- 22.4%	\$4.0	\$2.1	- 47.5%	184	110	- 40.2%	19	27	+ 42.1%
Carroll Year-to-Date	46	38	- 17.4%	\$156,875	\$154,250	- 1.7%	\$7.8	\$6.8	- 12.8%	142	108	- 23.9%	58	53	- 8.6%
Cheshire	1	6	+ 500.0%	\$110,000	\$224,065	+ 103.7%	\$0.1	\$1.2	+ 1,100.0%	77	152	+ 97.4%	9	3	- 66.7%
Cheshire Year-to-Date	4	14	+ 250.0%	\$110,000	\$148,500	+ 35.0%	\$0.4	\$2.5	+ 525.0%	78	127	+ 62.8%	11	13	+ 18.2%
Coos	4	3	- 25.0%	\$280,750	\$405,000	+ 44.3%	\$1.0	\$1.1	+ 10.0%	183	127	- 30.6%	7	6	- 14.3%
Coos Year-to-Date	4	3	- 25.0%	\$280,750	\$405,000	+ 44.3%	\$1.0	\$1.1	+ 10.0%	183	127	- 30.6%	7	6	- 14.3%
Grafton	24	29	+ 20.8%	\$136,750	\$155,000	+ 13.3%	\$3.9	\$4.7	+ 20.5%	153	156	+ 2.0%	27	56	+ 107.4%
Grafton Year-to-Date	68	92	+ 35.3%	\$131,000	\$136,000	+ 3.8%	\$10.5	\$15.6	+ 48.6%	179	148	- 17.3%	85	147	+ 72.9%
Hillsborough	99	104	+ 5.1%	\$155,000	\$186,000	+ 20.0%	\$17.7	\$22.6	+ 27.7%	56	46	- 17.9%	146	157	+ 7.5%
Hillsborough Year-to-Date	228	288	+ 26.3%	\$165,750	\$179,300	+ 8.2%	\$44.2	\$59.1	+ 33.7%	60	53	- 11.7%	325	356	+ 9.5%
Merrimack	19	22	+ 15.8%	\$142,900	\$171,500	+ 20.0%	\$2.8	\$4.2	+ 50.0%	111	128	+ 15.3%	19	37	+ 94.7%
Merrimack Year-to-Date	54	67	+ 24.1%	\$145,000	\$168,000	+ 15.9%	\$7.8	\$12.6	+ 61.5%	110	98	- 10.9%	65	75	+ 15.4%
Rockingham	91	97	+ 6.6%	\$190,000	\$280,000	+ 47.4%	\$22.0	\$32.0	+ 45.5%	71	72	+ 1.4%	132	152	+ 15.2%
Rockingham Year-to-Date	251	266	+ 6.0%	\$197,000	\$240,000	+ 21.8%	\$58.7	\$80.4	+ 37.0%	64	68	+ 6.3%	318	318	0.0%
Strafford	13	10	- 23.1%	\$125,000	\$159,250	+ 27.4%	\$2.0	\$2.0	0.0%	77	47	- 39.0%	19	21	+ 10.5%
Strafford Year-to-Date	26	33	+ 26.9%	\$135,000	\$160,000	+ 18.5%	\$4.2	\$5.8	+ 38.1%	63	76	+ 20.6%	39	47	+ 20.5%
Sullivan	1	2	+ 100.0%	\$128,000	\$83,750	- 34.6%	\$0.1	\$0.2	+ 100.0%	276	453	+ 64.1%	3	1	- 66.7%
Sullivan Year-to-Date	6	3	- 50.0%	\$114,000	\$83,000	- 27.2%	\$0.8	\$0.3	- 62.5%	276	358	+ 29.7%	5	4	- 20.0%
Entire State	294	299	+ 1.7%	\$164,450	\$190,000	+ 15.5%	\$57.8	\$72.3	+ 25.1%	88	83	- 5.7%	406	496	+ 22.2%
Entire State Year-to-Date	738	848	+ 14.9%	\$166,250	\$181,500	+ 9.2%	\$144.6	\$193.6	+ 33.9%	87	81	- 6.9%	976	1,083	+ 11.0%