



NH Monthly Indicators

May 2017

Home prices across the U.S. are reaching all-time highs, prompting worry over another boom-and-bust scenario like we experienced roughly ten years ago. Yet, as we glance across the state of residential real estate, what is clear compared to the last extended run of price increases is that lending standards are now much stronger than they were before. Incomes must be verified, a reasonable amount of money must be paid toward the home prior to purchase and a more stringent loan approval process is in place to prevent a repeat performance of the Great Recession.

New Listings were up 5.0 percent for single family homes but decreased 4.5 percent for condo properties. Pending Sales increased 14.1 percent for single family homes and 17.4 percent for condo properties.

The Median Sales Price was up 9.5 percent to \$270,250 for single family homes and 5.2 percent to \$190,500 for condo properties. Months Supply of Inventory decreased 28.1 percent for single family units and 31.8 percent for condo units.

In addition to a stronger base upon which to conduct real estate transactions, the overall economy is in better shape than it was a decade ago. More jobs are available, unemployment is relatively low and workers have more faith in their wages and the potential for wage increases. Although we continue to battle an inventory shortage in much of the country, optimism remains high for a successful summer for buying and selling homes.

Monthly Snapshot

- 4.1% **+ 9.5%** **+ 3.9%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool
Provided by the New Hampshire REALTORS®. Percent changes are
calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,681	1,612	- 4.1%	5,810	5,513	- 5.1%
Median Sales Price		\$246,900	\$270,250	+ 9.5%	\$239,900	\$256,000	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$483.8	\$502.8	+ 3.9%	\$1,601.3	\$1,629.0	+ 1.7%
Days on Market		77	70	- 9.1%	93	82	- 11.8%
Pending Sales		1,928	2,199	+ 14.1%	7,528	7,678	+ 2.0%
Months Supply		5.7	4.1	- 28.1%	--	--	--
New Listings		2,982	3,130	+ 5.0%	11,110	10,209	- 8.1%
Homes for Sale		8,234	5,982	- 27.4%	--	--	--
Pct. of List Price Received		97.8%	98.4%	+ 0.6%	97.2%	97.8%	+ 0.6%
Affordability Index		159	143	- 10.1%	164	151	- 7.9%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



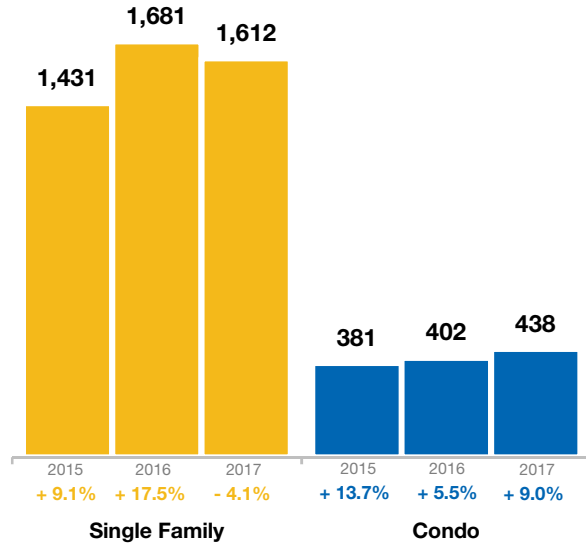
Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		402	438	+ 9.0%	1,498	1,631	+ 8.9%
Median Sales Price		\$181,000	\$190,500	+ 5.2%	\$175,000	\$184,950	+ 5.7%
\$ Volume of Closed Sales (in millions)		\$83.9	\$96.4	+ 14.9%	\$304.1	\$363.3	+ 19.5%
Days on Market		68	55	- 19.1%	79	70	- 11.4%
Pending Sales		476	559	+ 17.4%	1,903	2,068	+ 8.7%
Months Supply		4.4	3.0	- 31.8%	--	--	--
New Listings		664	634	- 4.5%	2,621	2,448	- 6.6%
Homes for Sale		1,629	1,155	- 29.1%	--	--	--
Pct. of List Price Received		98.4%	98.7%	+ 0.3%	97.6%	98.3%	+ 0.7%
Affordability Index		217	203	- 6.5%	225	209	- 7.1%

NH Closed Sales

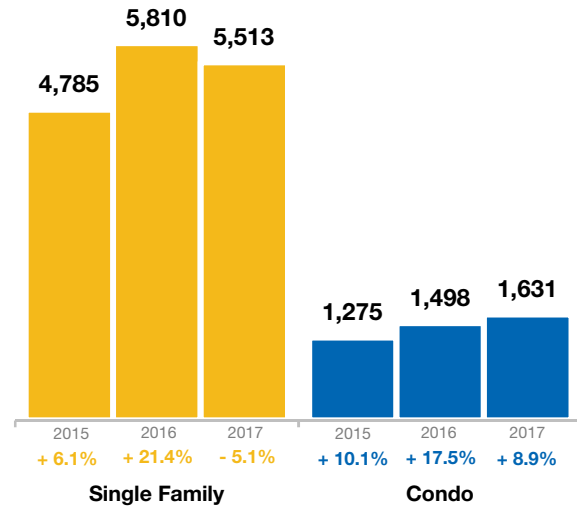
A count of the actual sales that closed in a given month.



May

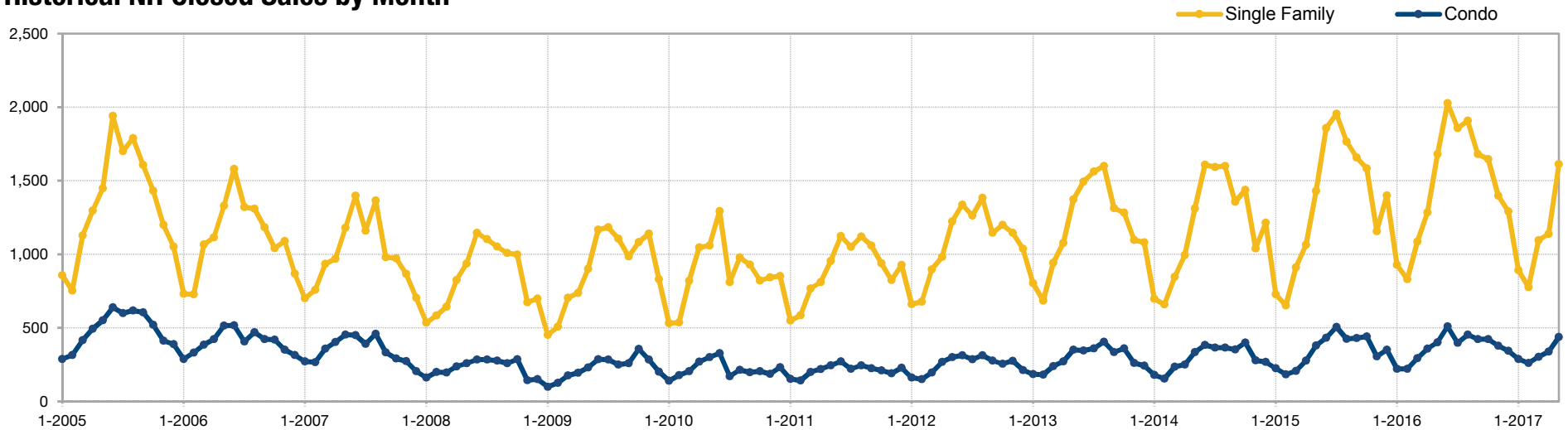


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	2,027	+9.2%	510	+18.1%
Jul-2016	1,857	-5.0%	398	-21.5%
Aug-2016	1,908	+8.0%	454	+6.6%
Sep-2016	1,681	+1.4%	424	-1.4%
Oct-2016	1,647	+4.0%	423	-4.1%
Nov-2016	1,398	+20.9%	378	+23.1%
Dec-2016	1,291	-7.8%	345	-1.7%
Jan-2017	891	-3.9%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,095	+0.7%	303	+3.1%
Apr-2017	1,139	-11.3%	339	-5.3%
May-2017	1,612	-4.1%	438	+9.0%
12-Month Avg	1,444	+0.8%	380	+3.9%

Historical NH Closed Sales by Month

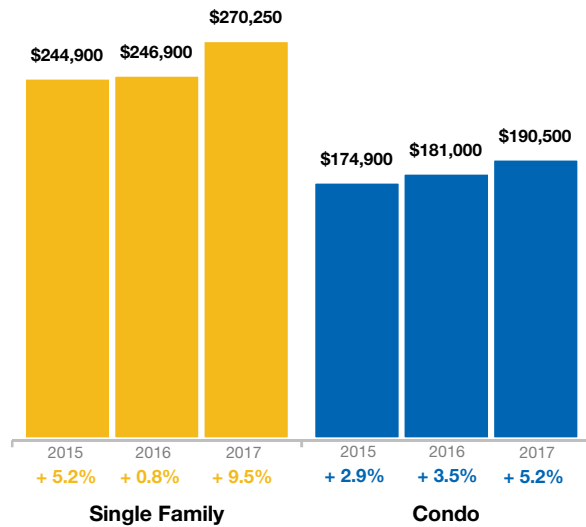


NH Median Sales Price

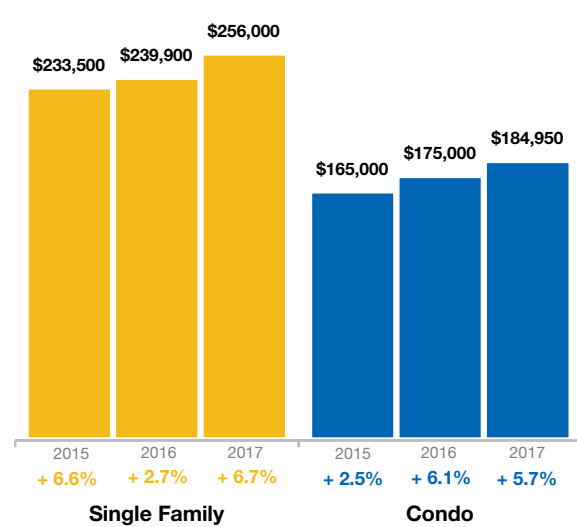
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



May



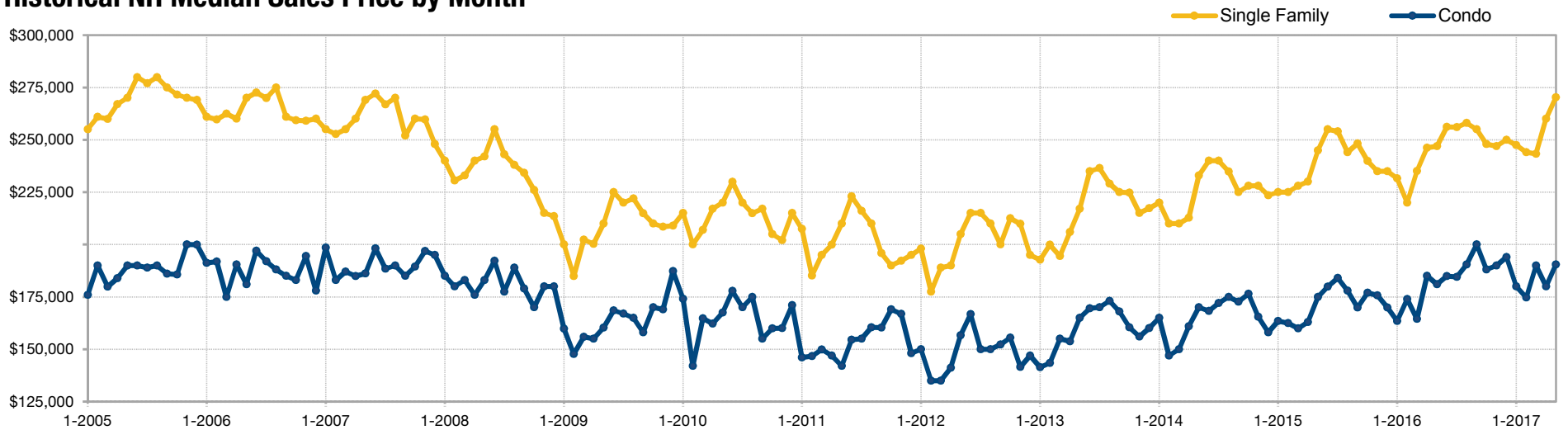
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	\$256,200	+0.5%	\$184,900	+2.8%
Jul-2016	\$256,000	+0.8%	\$184,500	+0.3%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$243,250	+3.5%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,500	+5.2%
12-Month Avg*	\$255,000	+4.5%	\$188,000	+7.4%

* Median Sales Price for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

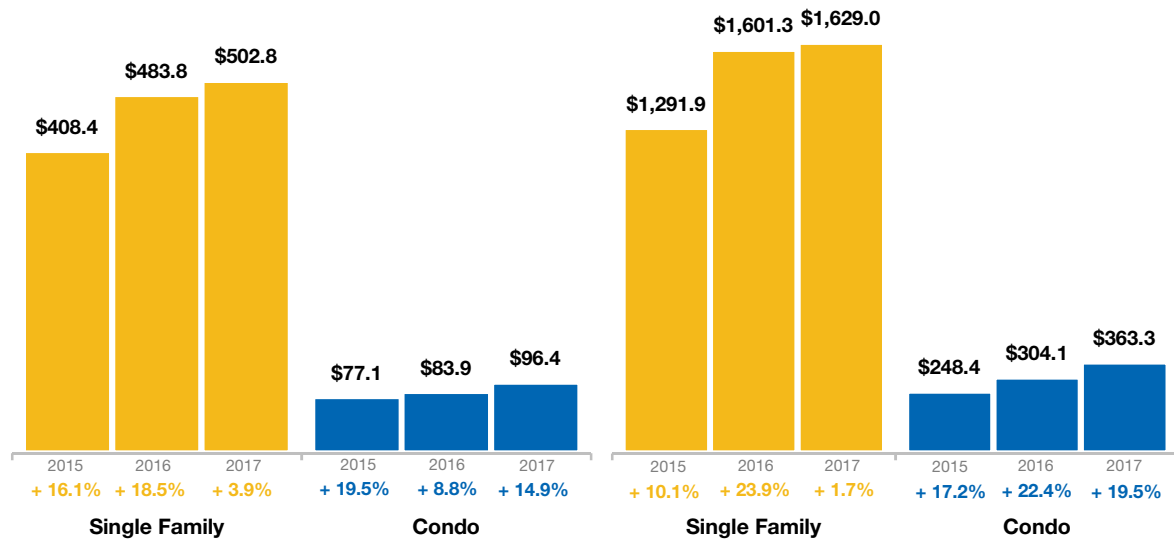


NH \$ Volume of Closed Sales

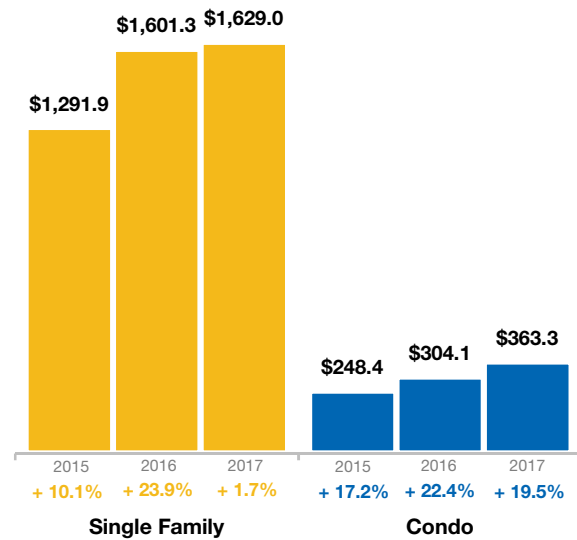
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



May



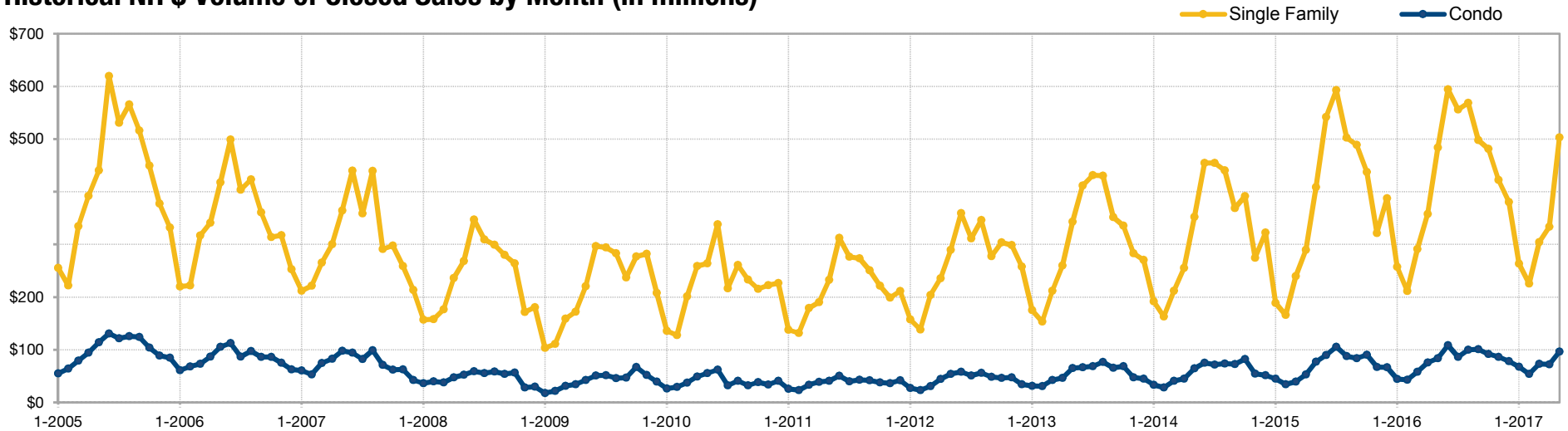
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	\$594.1	+9.7%	\$108.3	+20.7%
Jul-2016	\$555.9	-6.2%	\$86.1	-18.4%
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.8	+1.9%	\$100.7	+20.2%
Oct-2016	\$481.1	+10.0%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.5	+29.3%
Dec-2016	\$380.5	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.5	+2.3%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$304.0	+4.5%	\$73.2	+26.6%
Apr-2017	\$333.5	-6.8%	\$72.0	-4.8%
May-2017	\$502.8	+3.9%	\$96.4	+14.9%
12-Month Avg*	\$427.4	+5.3%	\$84.6	+13.4%

* \$ Volume of Closed Sales (in millions) for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

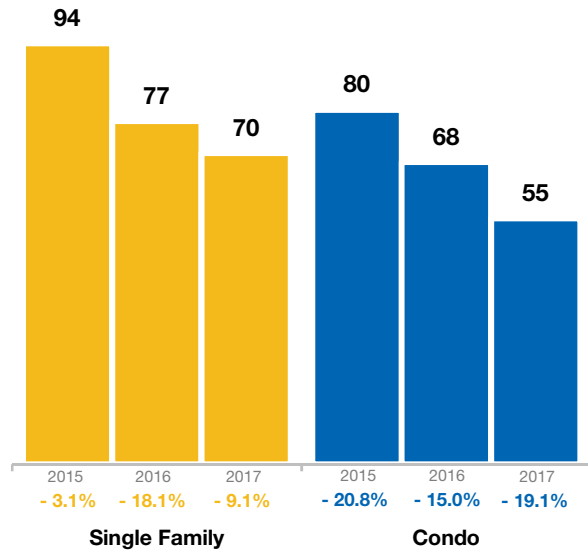


NH Days on Market

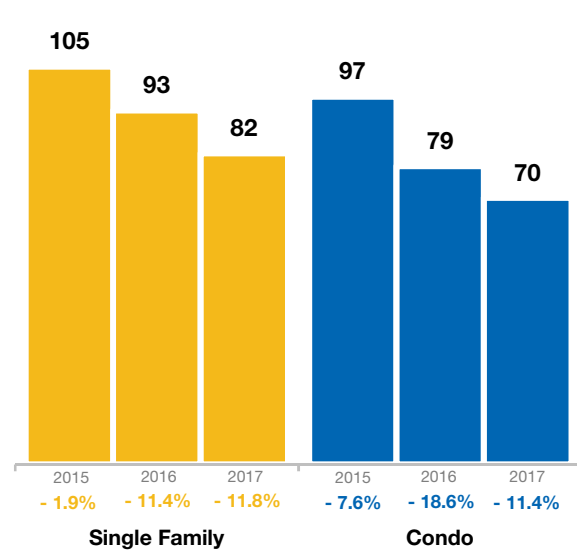
Average number of days between when a property is listed and when an offer is accepted in a given month.



May



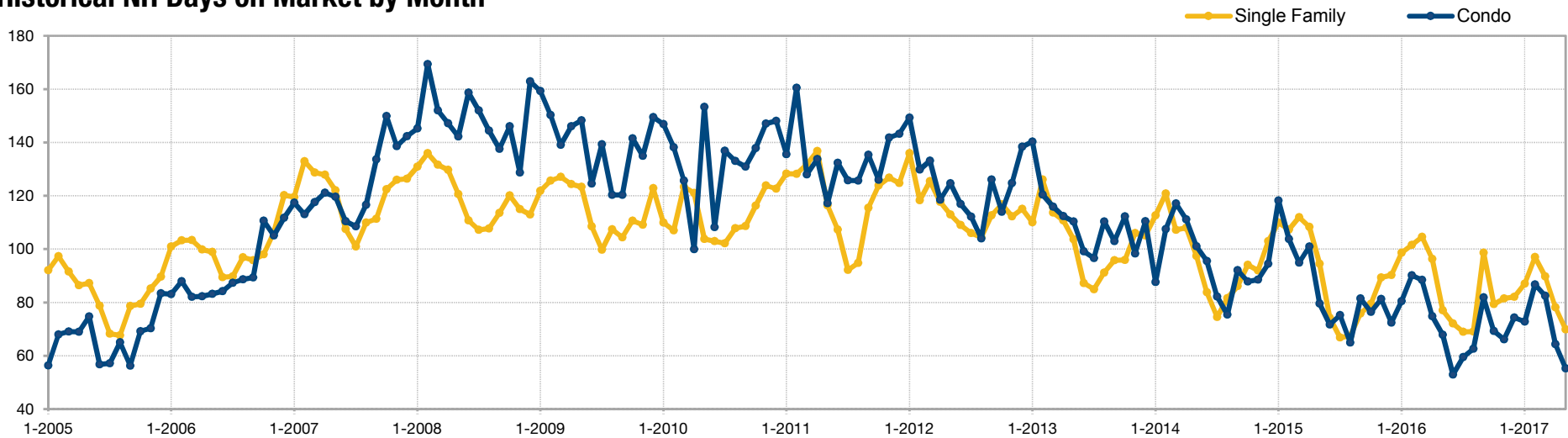
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	82	-6.8%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
12-Month Avg*	79	-3.4%	68	-11.1%

* Days on Market for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

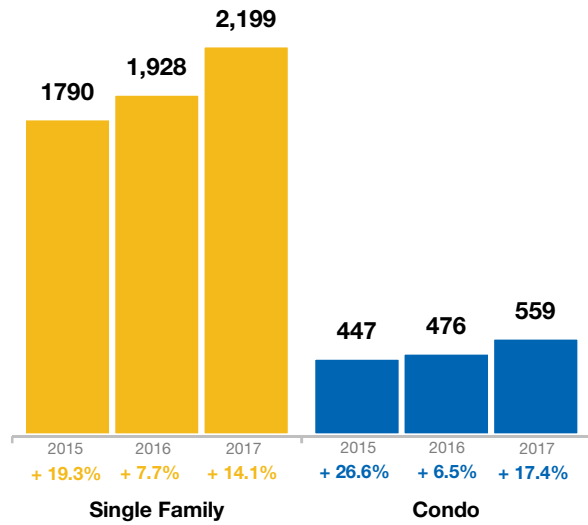


NH Pending Sales

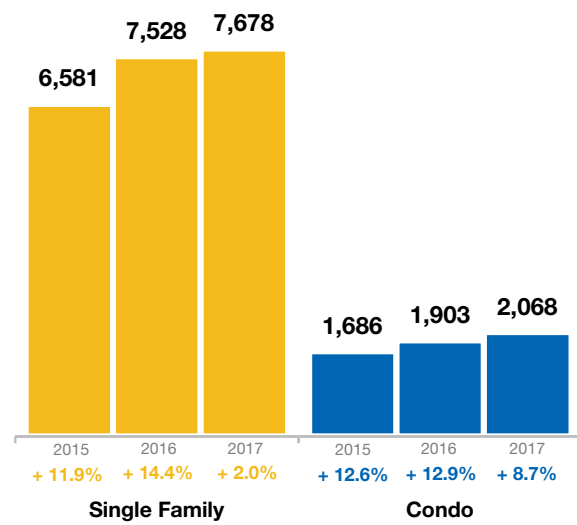
A count of the properties on which offers have been accepted in a given month.



May

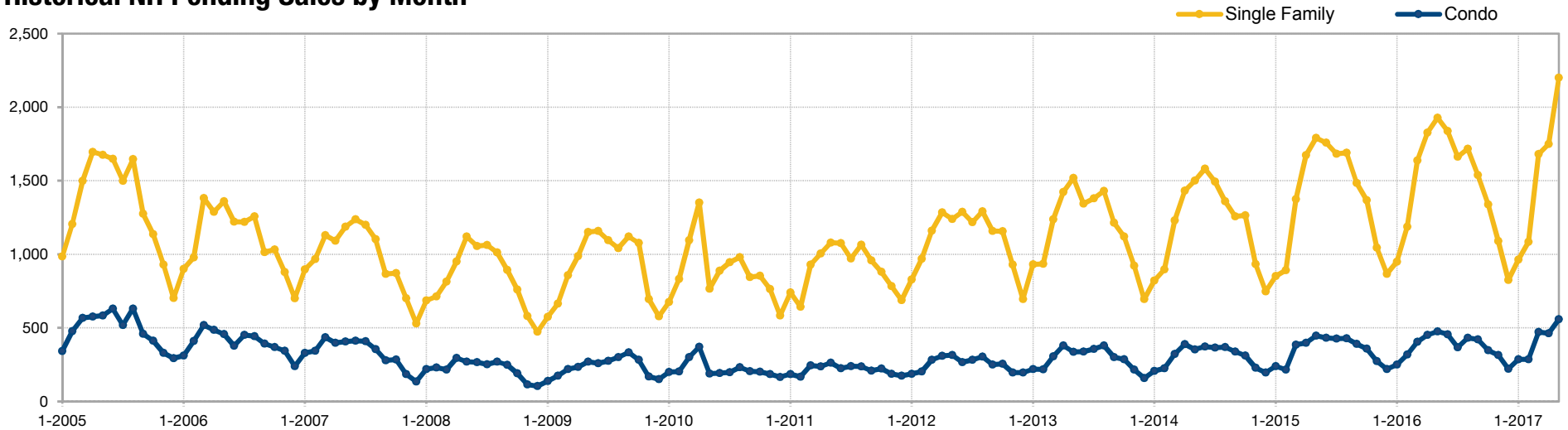


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	1,837	+4.5%	455	+5.3%
Jul-2016	1,662	-1.2%	368	-13.8%
Aug-2016	1,716	+1.5%	433	+1.2%
Sep-2016	1,538	+3.6%	422	+7.9%
Oct-2016	1,339	-2.0%	347	-3.3%
Nov-2016	1,090	+4.4%	315	+15.0%
Dec-2016	826	-4.7%	222	+0.9%
Jan-2017	964	+1.6%	287	+14.3%
Feb-2017	1,085	-8.7%	287	-9.7%
Mar-2017	1,680	+2.6%	472	+16.3%
Apr-2017	1,750	-4.2%	463	+2.4%
May-2017	2,199	+14.1%	559	+17.4%
12-Month Avg	1,474	+1.5%	386	+4.4%

Historical NH Pending Sales by Month

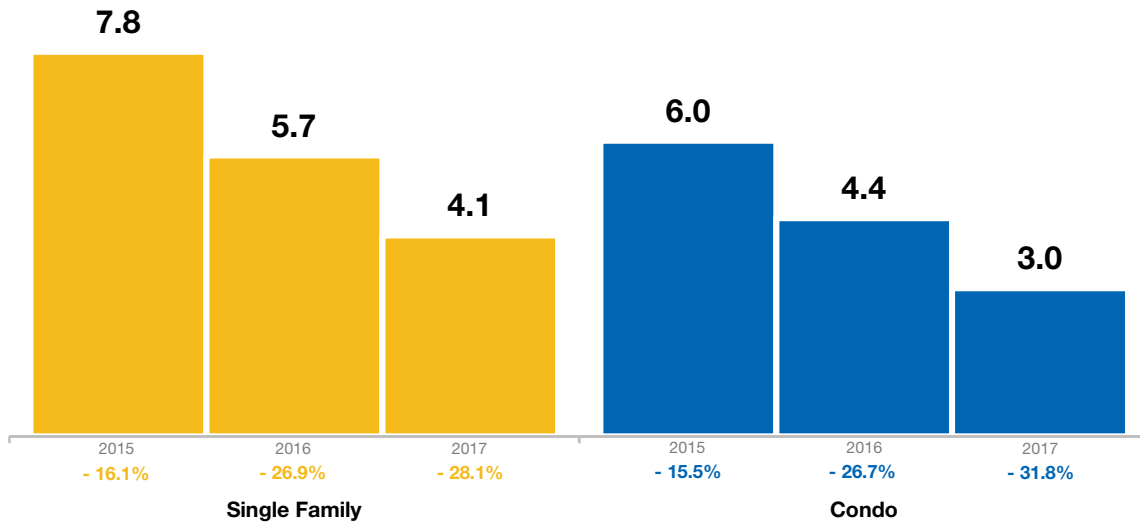


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



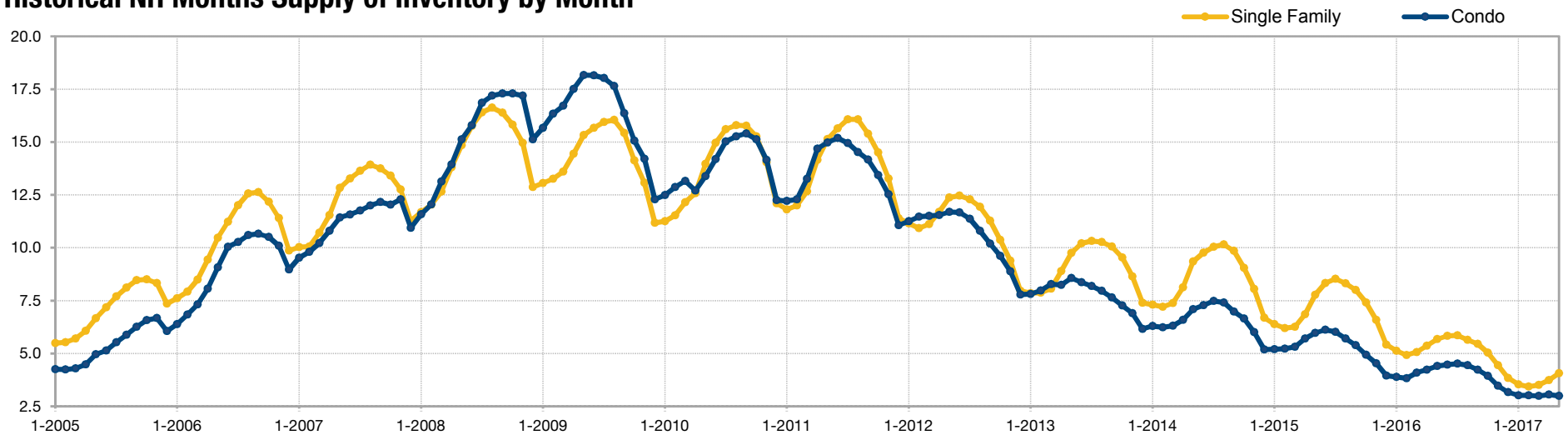
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.8	-31.8%	4.5	-25.0%
Aug-2016	5.6	-32.5%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.2	-22.2%
Oct-2016	5.0	-32.4%	3.9	-20.4%
Nov-2016	4.4	-33.3%	3.5	-22.2%
Dec-2016	3.8	-29.6%	3.2	-20.0%
Jan-2017	3.5	-31.4%	3.0	-23.1%
Feb-2017	3.4	-30.6%	3.0	-21.1%
Mar-2017	3.5	-31.4%	3.0	-26.8%
Apr-2017	3.7	-31.5%	3.1	-26.2%
May-2017	4.1	-28.1%	3.0	-31.8%
12-Month Avg*	4.5	-30.9%	3.6	-24.1%

* Months Supply for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

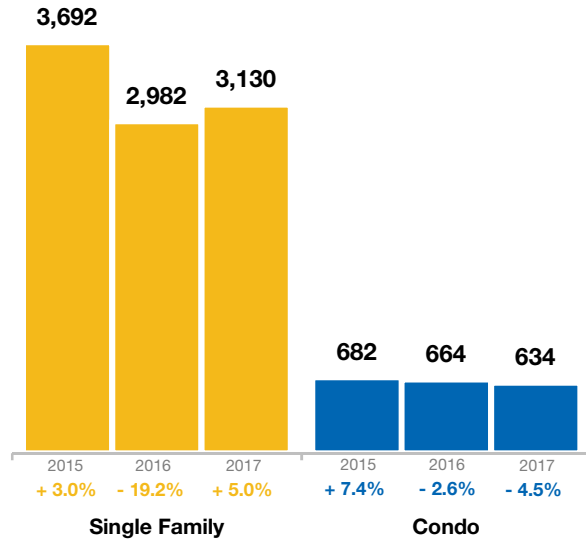


NH New Listings

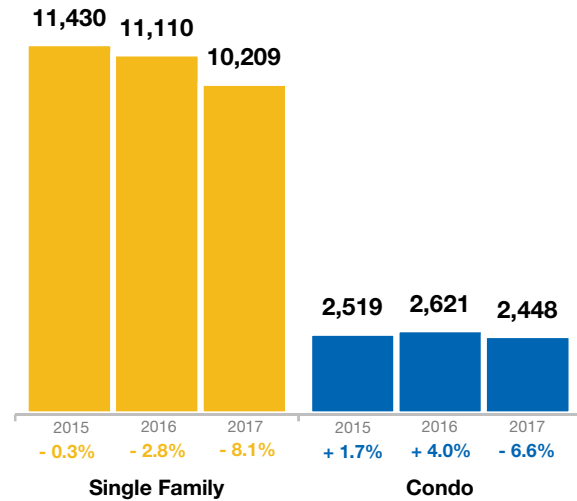
A count of the properties that have been newly listed on the market in a given month.



May

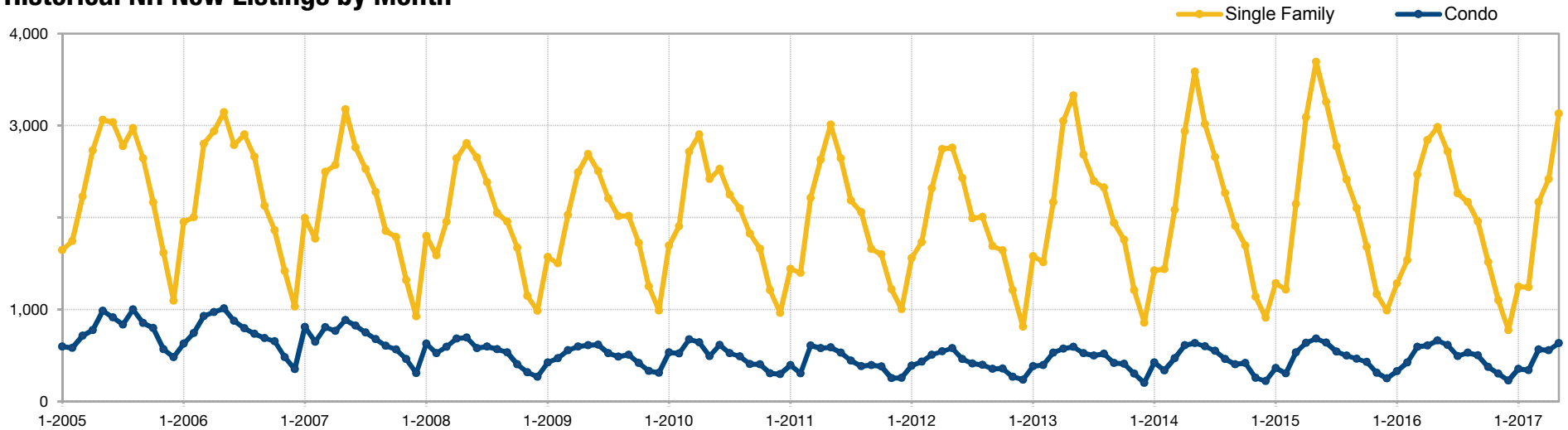


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	2,719	-16.5%	614	-3.9%
Jul-2016	2,264	-18.4%	493	-9.2%
Aug-2016	2,168	-10.1%	530	+6.0%
Sep-2016	1,957	-6.9%	503	+8.2%
Oct-2016	1,516	-9.8%	375	-12.8%
Nov-2016	1,101	-5.7%	302	-2.9%
Dec-2016	776	-21.5%	227	-9.9%
Jan-2017	1,249	-2.6%	354	+7.3%
Feb-2017	1,243	-19.0%	339	-19.9%
Mar-2017	2,168	-12.2%	564	-5.2%
Apr-2017	2,419	-14.9%	557	-8.5%
May-2017	3,130	+5.0%	634	-4.5%
12-Month Avg	2,124	-10.9%	480	-4.7%

Historical NH New Listings by Month

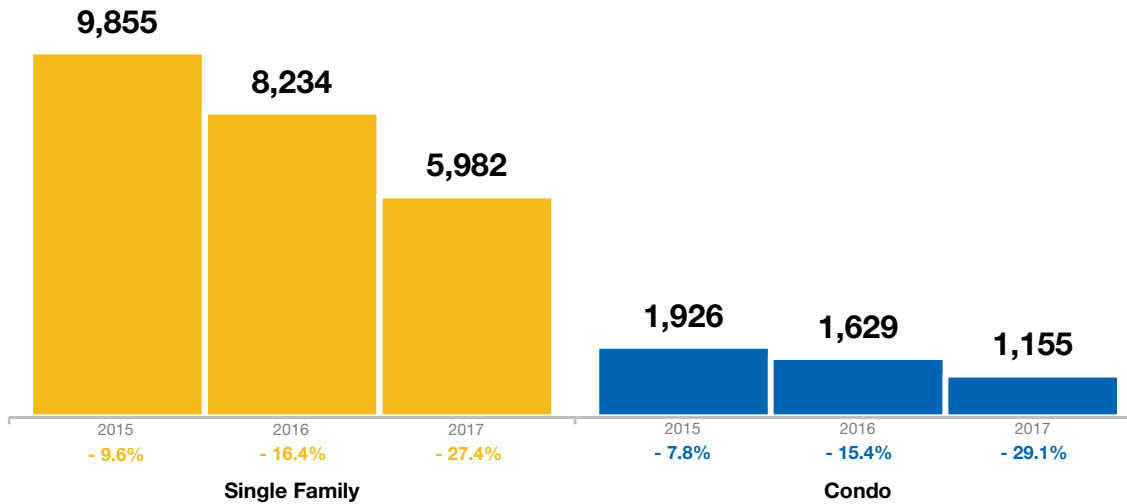


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

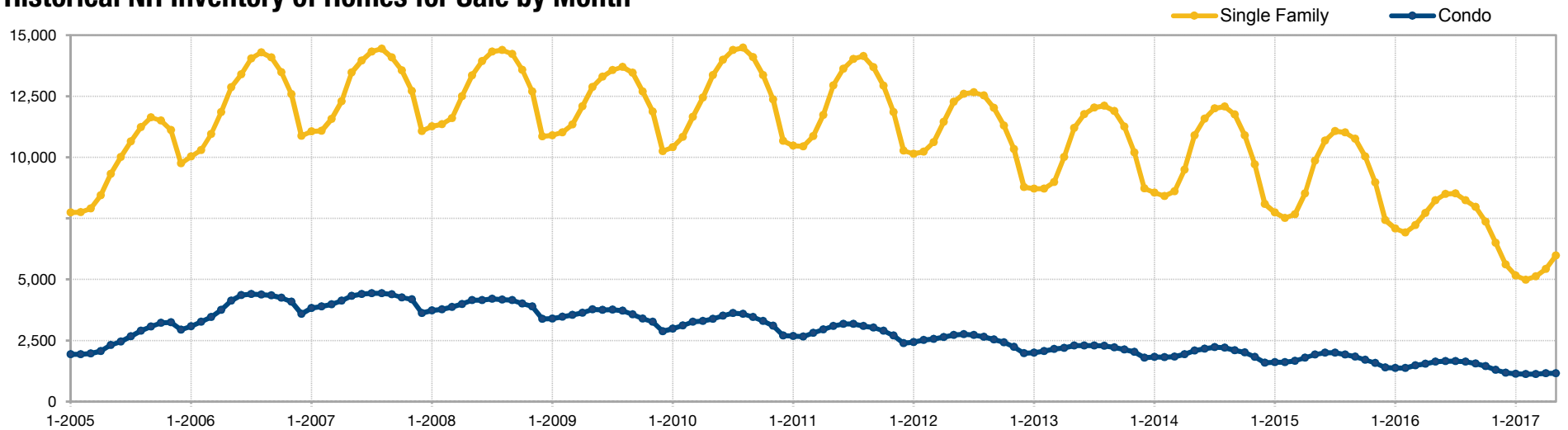


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	8,495	-20.4%	1,657	-17.2%
Jul-2016	8,521	-23.0%	1,656	-17.2%
Aug-2016	8,234	-25.3%	1,629	-15.2%
Sep-2016	7,969	-25.9%	1,561	-15.1%
Oct-2016	7,357	-26.7%	1,451	-14.9%
Nov-2016	6,500	-27.5%	1,292	-18.3%
Dec-2016	5,605	-24.5%	1,179	-15.2%
Jan-2017	5,160	-27.1%	1,131	-17.4%
Feb-2017	4,986	-27.9%	1,123	-18.5%
Mar-2017	5,120	-29.0%	1,129	-23.9%
Apr-2017	5,426	-29.7%	1,156	-25.5%
May-2017	5,982	-27.4%	1,155	-29.1%
12-Month Avg	6,613	-25.9%	1,343	-18.8%

Historical NH Inventory of Homes for Sale by Month



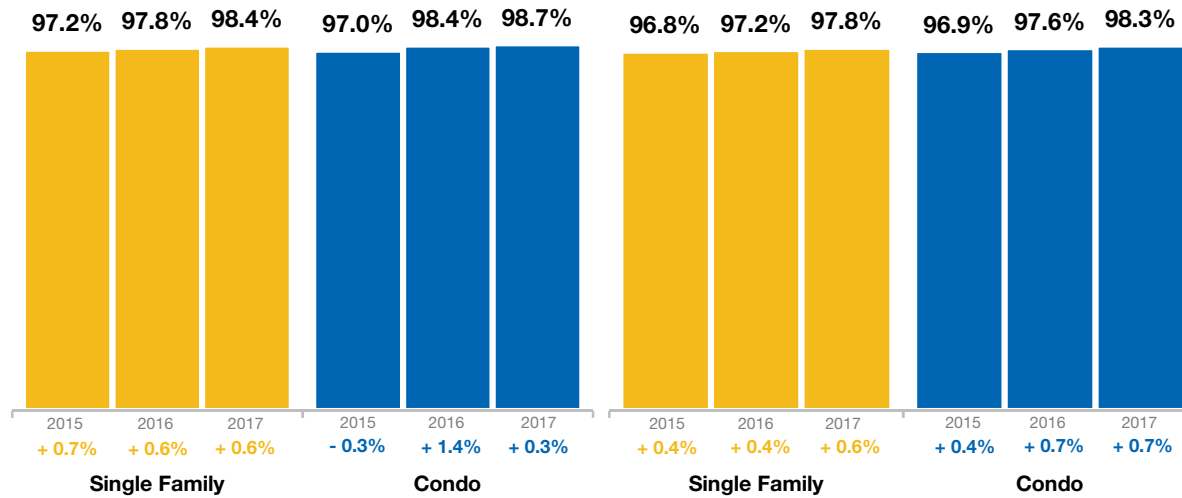
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

May

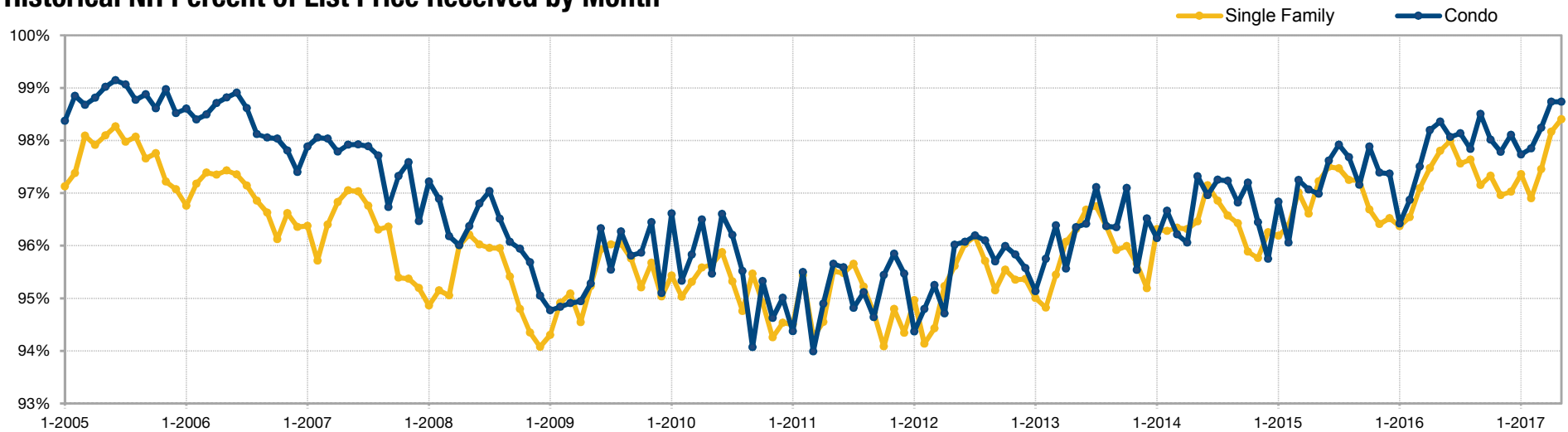
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.1%	+0.2%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.4%	+1.0%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.2%	+0.7%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
12-Month Avg*	97.5%	+0.4%	98.2%	+0.6%

* Pct. of List Price Received for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



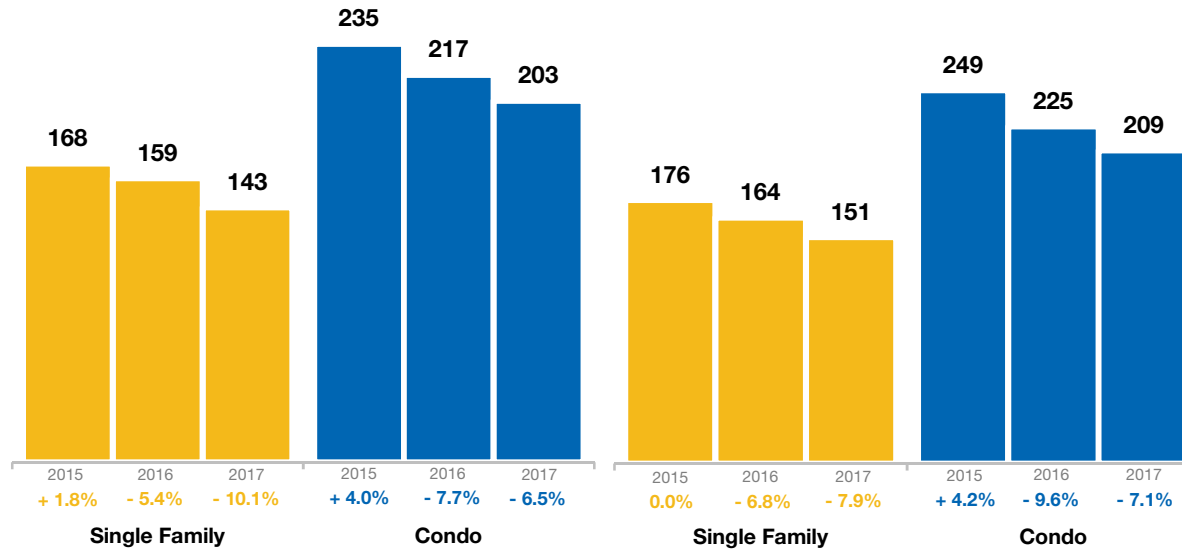
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

May

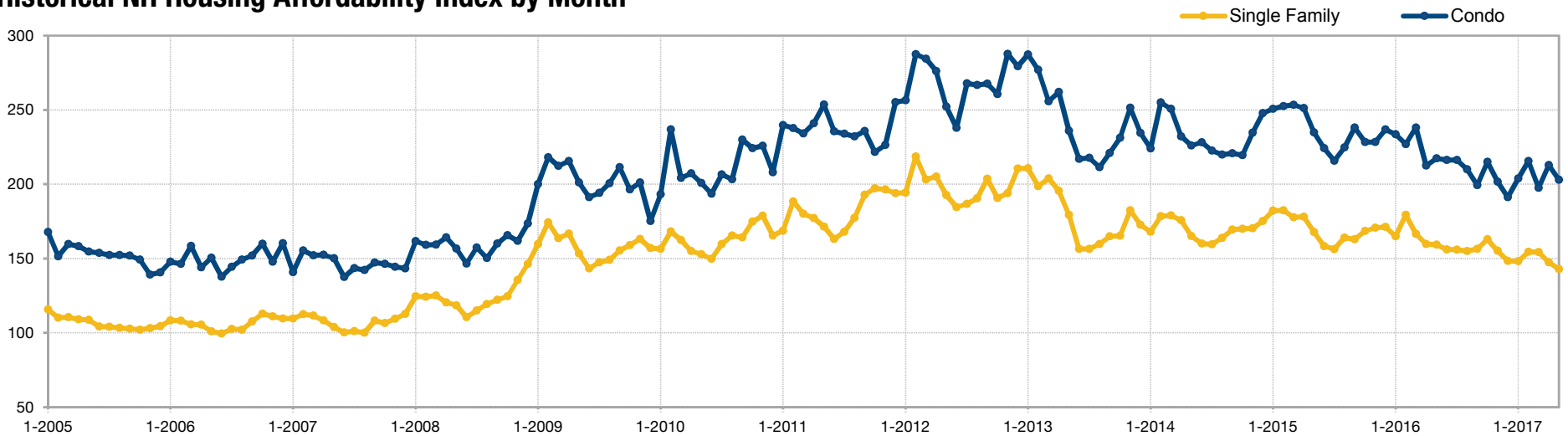
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	156	0.0%	216	0.0%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	154	-7.8%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
12-Month Avg*	153	-13.4%	165	-10.6%

* Affordability Index for all properties from June 2016 through May 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		2,174	2,140	- 1.6%	7,692	7,496	- 2.5%
Median Sales Price		\$228,250	\$249,900	+ 9.5%	\$219,900	\$235,000	+ 6.9%
\$ Volume of Closed Sales (in millions)		\$572.8	\$604.5	+ 5.5%	\$1,926.1	\$2,013.9	+ 4.6%
Days on Market		75	67	- 10.7%	90	79	- 12.2%
Pending Sales		2,510	2,888	+ 15.1%	9,897	10,196	+ 3.0%
Months Supply		5.3	3.8	- 28.3%	--	--	--
New Listings		3,779	3,930	+ 4.0%	14,275	13,157	- 7.8%
Homes for Sale		10,188	7,365	- 27.7%	--	--	--
Pct. of List Price Received		97.7%	98.3%	+ 0.6%	97.0%	97.7%	+ 0.7%
Affordability Index		172	155	- 10.3%	179	164	- 8.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -
Belknap	107	111	+ 3.7%	\$210,500	\$239,000	+ 13.5%	\$30.9	\$35.8	+ 15.9%	97	76	- 21.6%	109	153	+ 40.4%
Belknap Year-to-Date	369	362	- 1.9%	\$203,700	\$211,500	+ 3.8%	\$109.7	\$107.8	- 1.7%	111	100	- 9.9%	458	492	+ 7.4%
Carroll	85	97	+ 14.1%	\$200,000	\$245,000	+ 22.5%	\$24.9	\$32.8	+ 31.7%	137	104	- 24.1%	129	156	+ 20.9%
Carroll Year-to-Date	338	354	+ 4.7%	\$205,000	\$220,000	+ 7.3%	\$102.4	\$111.5	+ 8.9%	155	133	- 14.2%	425	468	+ 10.1%
Cheshire	80	83	+ 3.8%	\$175,000	\$178,000	+ 1.7%	\$14.9	\$16.5	+ 10.7%	97	121	+ 24.7%	89	113	+ 27.0%
Cheshire Year-to-Date	296	293	- 1.0%	\$170,875	\$177,000	+ 3.6%	\$54.3	\$56.3	+ 3.7%	136	110	- 19.1%	377	407	+ 8.0%
Coos	38	24	- 36.8%	\$106,500	\$87,850	- 17.5%	\$4.1	\$2.7	- 34.1%	162	110	- 32.1%	35	52	+ 48.6%
Coos Year-to-Date	158	145	- 8.2%	\$80,000	\$95,000	+ 18.8%	\$15.6	\$16.9	+ 8.3%	159	174	+ 9.4%	182	177	- 2.7%
Grafton	109	112	+ 2.8%	\$215,000	\$195,200	- 9.2%	\$31.4	\$34.0	+ 8.3%	86	119	+ 38.4%	123	145	+ 17.9%
Grafton Year-to-Date	343	355	+ 3.5%	\$189,000	\$193,000	+ 2.1%	\$87.0	\$91.9	+ 5.6%	120	118	- 1.7%	478	499	+ 4.4%
Hillsborough	426	440	+ 3.3%	\$254,750	\$290,000	+ 13.8%	\$118.5	\$138.6	+ 17.0%	61	50	- 18.0%	536	552	+ 3.0%
Hillsborough Year-to-Date	1,560	1,468	- 5.9%	\$249,900	\$275,500	+ 10.2%	\$423.9	\$444.0	+ 4.7%	69	58	- 15.9%	2,056	2,009	- 2.3%
Merrimack	194	182	- 6.2%	\$213,450	\$253,450	+ 18.7%	\$47.9	\$50.0	+ 4.4%	66	76	+ 15.2%	232	253	+ 9.1%
Merrimack Year-to-Date	614	652	+ 6.2%	\$210,000	\$237,900	+ 13.3%	\$143.3	\$166.0	+ 15.8%	90	81	- 10.0%	836	900	+ 7.7%
Rockingham	414	358	- 13.5%	\$325,750	\$349,950	+ 7.4%	\$157.5	\$144.3	- 8.4%	61	50	- 18.0%	448	481	+ 7.4%
Rockingham Year-to-Date	1,385	1,176	- 15.1%	\$309,900	\$335,750	+ 8.3%	\$493.9	\$469.5	- 4.9%	74	63	- 14.9%	1,782	1,710	- 4.0%
Strafford	176	153	- 13.1%	\$231,500	\$241,000	+ 4.1%	\$44.3	\$40.1	- 9.5%	70	53	- 24.3%	175	214	+ 22.3%
Strafford Year-to-Date	562	524	- 6.8%	\$219,650	\$229,950	+ 4.7%	\$133.8	\$130.7	- 2.3%	91	64	- 29.7%	692	758	+ 9.5%
Sullivan	52	52	0.0%	\$159,900	\$159,500	- 0.3%	\$9.3	\$7.9	- 15.1%	159	122	- 23.3%	52	80	+ 53.8%
Sullivan Year-to-Date	185	184	- 0.5%	\$152,797	\$164,500	+ 7.7%	\$37.5	\$34.7	- 7.5%	149	133	- 10.7%	242	258	+ 6.6%
Entire State	1,681	1,612	- 4.1%	\$246,900	\$270,250	+ 9.5%	\$483.8	\$502.8	+ 3.9%	77	70	- 9.1%	1,928	2,199	+ 14.1%
Entire State Year-to-Date	5,810	5,513	- 5.1%	\$239,900	\$256,000	+ 6.7%	\$1,601.3	\$1,629.0	+ 1.7%	93	82	- 11.8%	7,528	7,678	+ 2.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -
Belknap	23	32	+ 39.1%	\$137,000	\$163,500	+ 19.3%	\$3.2	\$5.8	+ 81.3%	67	74	+ 10.4%	21	36	+ 71.4%
Belknap Year-to-Date	96	102	+ 6.3%	\$132,250	\$167,500	+ 26.7%	\$15.4	\$20.6	+ 33.8%	97	96	- 1.0%	110	121	+ 10.0%
Carroll	18	27	+ 50.0%	\$170,125	\$202,500	+ 19.0%	\$4.0	\$6.1	+ 52.5%	120	65	- 45.8%	20	25	+ 25.0%
Carroll Year-to-Date	86	82	- 4.7%	\$168,450	\$170,000	+ 0.9%	\$16.1	\$16.9	+ 5.0%	131	101	- 22.9%	94	97	+ 3.2%
Cheshire	6	5	- 16.7%	\$145,000	\$170,000	+ 17.2%	\$0.9	\$1.1	+ 22.2%	108	36	- 66.7%	10	10	0.0%
Cheshire Year-to-Date	11	21	+ 90.9%	\$119,000	\$156,000	+ 31.1%	\$1.4	\$3.9	+ 178.6%	89	101	+ 13.5%	26	28	+ 7.7%
Coos	8	6	- 25.0%	\$292,000	\$307,500	+ 5.3%	\$2.4	\$1.9	- 20.8%	169	91	- 46.2%	9	9	0.0%
Coos Year-to-Date	8	6	- 25.0%	\$292,000	\$307,500	+ 5.3%	\$2.4	\$1.9	- 20.8%	169	91	- 46.2%	9	9	0.0%
Grafton	29	39	+ 34.5%	\$166,000	\$165,000	- 0.6%	\$5.2	\$7.3	+ 40.4%	167	136	- 18.6%	35	51	+ 45.7%
Grafton Year-to-Date	133	169	+ 27.1%	\$158,500	\$154,000	- 2.8%	\$23.1	\$29.4	+ 27.3%	169	139	- 17.8%	155	230	+ 48.4%
Hillsborough	139	138	- 0.7%	\$170,000	\$181,600	+ 6.8%	\$27.0	\$28.9	+ 7.0%	41	36	- 12.2%	177	184	+ 4.0%
Hillsborough Year-to-Date	496	536	+ 8.1%	\$173,250	\$179,300	+ 3.5%	\$98.5	\$109.0	+ 10.7%	51	45	- 11.8%	644	687	+ 6.7%
Merrimack	23	31	+ 34.8%	\$170,000	\$145,000	- 14.7%	\$4.0	\$5.3	+ 32.5%	75	81	+ 8.0%	25	48	+ 92.0%
Merrimack Year-to-Date	100	125	+ 25.0%	\$153,950	\$161,000	+ 4.6%	\$15.5	\$21.8	+ 40.6%	98	79	- 19.4%	126	155	+ 23.0%
Rockingham	137	144	+ 5.1%	\$219,000	\$226,700	+ 3.5%	\$35.2	\$37.7	+ 7.1%	65	43	- 33.8%	161	172	+ 6.8%
Rockingham Year-to-Date	493	515	+ 4.5%	\$205,000	\$235,000	+ 14.6%	\$120.1	\$146.8	+ 22.2%	65	61	- 6.2%	642	642	0.0%
Strafford	24	19	- 20.8%	\$147,500	\$171,500	+ 16.3%	\$3.8	\$3.6	- 5.3%	74	37	- 50.0%	23	27	+ 17.4%
Strafford Year-to-Date	65	69	+ 6.2%	\$144,000	\$154,450	+ 7.3%	\$10.2	\$12.0	+ 17.6%	69	58	- 15.9%	87	90	+ 3.4%
Sullivan	2	2	0.0%	\$177,500	\$257,500	+ 45.1%	\$0.4	\$0.5	+ 25.0%	24	85	+ 254.2%	3	4	+ 33.3%
Sullivan Year-to-Date	10	6	- 40.0%	\$115,500	\$146,200	+ 26.6%	\$1.4	\$1.0	- 28.6%	24	208	+ 766.7%	10	9	- 10.0%
Entire State	402	438	+ 9.0%	\$181,000	\$190,500	+ 5.2%	\$83.9	\$96.4	+ 14.9%	68	55	- 19.1%	476	559	+ 17.4%
Entire State Year-to-Date	1,498	1,631	+ 8.9%	\$175,000	\$184,950	+ 5.7%	\$304.1	\$363.3	+ 19.5%	79	70	- 11.4%	1,903	2,068	+ 8.7%